MISUMI Art Collection

Marina Kappos

<Window/Tile>, 2004, Acrylic on Canvas

A talented artist, Marina Kappos was born in Pasadena, California. She received an MFA from the prestigious Yale University School of Art after receiving her BFA from the California Institute of the Arts. Three years ago, Marina and her younger twin sister Ronni

Kappos won a contest held at a Halloween Party at the Los Angeles County Museum of Art. After studying art history at university, Ronni began designing jewelry using vintage glass beads. Her jewelry has been featured on TV and in ads, and magazines such as NYLON and TEEN VOGUE.

Ronni was the first of the two sisters to get married. Marina has immersed herself in her art. This piece is chic and boasts a creative color scheme. However, there is something anomalous about this piece. Why is this? The answer is that after she finished, she felt it was uninteresting so she turned it upside down to make the color scheme more balanced. This piece consists of various pieces based on different themes which Marina freely arranged. This is one of four pieces that was selected for MISUMI.

Marina has visited Japan many times. She also requests her favorite food, sushi, when she is here. She picked up the phrase "sabinuki" (leave out the wasabi) when ordering sushi.

Currently, Marina is continuing to carry out her art career in New York. The City is extremely competitive, without the benefit of rental galleries like in Japan. Lately her artwork has taken on a punk flavor.

MiSUMi A Report on the MISUMI Group Vol.46

April 1, 2016 - September 30, 2016



© Marina Kappos

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Securities Code: 9962 (TSE Section 1)

Top Message

MISUMI leverages its unique strength, both as a manufacturer and a distributor, to further reinforce its operational base, at the core of which is its EC platform.



Ryusei Ono Representative Director, President and CEO

The MISUMI Group would like to extend its deepest gratitude to all shareholders for their remarkable support.

The manufacturing industry is on the threshold of a structural transformation that will take place a global scale. In light of this, we plan to convert our business formats to production material platforms, with the manufacturing businesses, distribution businesses, and the supporting operational base for these businesses as its three pillars.

Reflecting on Consolidated Results in FY2016 2Q Cumulative

In the second quarter of FY2016 (April 1 – September 30, 2016), the global economy as a whole continued to trend modestly toward recovery. However, some economies were weak, including an economic downturn in emerging economies in Asia, including China, and resource-rich countries. The growing uncertainty of overseas economies such as this was a negative risk factor for Japan, pushing its economy downward. Fluctuations in financial capital markets and other impacts must also be closely monitored.

Amid this economic environment, the MISUMI Group is leveraging its unique business model, encompassing manufacturing and distribution operations. The goal of the group is to contribute to the manufacturing industry worldwide while simultaneously accelerating business expansion by widening its business infrastructure globally and eliminating customer inefficiency. In an effort to address a new wave of manufacturing that positions IT at its core, we improved our competitive strength by continuing to implement Internet strategies. In addition, we strengthened our global sure-and-quick delivery system. As a localization strategy, we are promoting local production-local procurement initiatives, with the goal of providing optimal sourcing. Thanks to these and other initiatives, our consolidated earnings growth was propelled by an increase in sales in the Factory Automation (FA) Business and growth of the VONA Business, offsetting unfavorable impact from forex fluctuations. We posted consolidated earnings growth underpinned by an increase in sales in the Factory Automation (FA) Business, where we benefitted from a rise in demand in the automotive industry and electronics industry, and growth in the VONA Business, owing to an increase in customer base underpinned by an expansion in the number of manufacturers for which we distribute products.

Reflecting this, in FY2016 1H, we posted consolidated net sales of ¥121.8 billion, a rise of 4.8% (11.5% growth on a local currency basis) year-on-year. On the profit front, we recorded operating income of ¥13.2 billion, a growth of 5.8%, and ordinary income of ¥13.1 billion, a rise of 7.7%. Meanwhile, our net income attributable to owners of the parent totaled ¥8.3 billion, an increase of 3.3%. We achieved record high sales and profits in 1H.

The payout ratio for dividends was increased from 20% to 25% starting from the year-end dividend for FY2011. We will retain this ratio in the current fiscal year.

Consequently, our per-share dividend plan for the 1H is ¥7.61, which is an increase of ¥0.24 compared with a year earlier.

Enhancing Operational Base

Strengths of MISUMI's EC Platform



•Search from all 80 sextiliion variati •Search across multiple brands Simplified order placement function
Place orders directly from the BOM (bill of materials)

Further Advancement of MISUMI's EC Platform



(EC platform strengths)

The MISUMI Group is tackling radical business reforms for production material platforms to quickly address global structural transformations in the manufacturing industry, including Industry 4.0. The three pillars of these reforms are our manufacturing businesses, distribution businesses, and the operational base that supports these businesses.

At present, we are pouring energies into our operational base, and at the center of which is our EC platform. The strength of the EC platform is the combination of our e-catalog and Web Order System(WOS). We have an extensive competitive edge thanks to our e-catalog, which is capable of fully searching through 80 sextillion (80 billion times one trillion) items, including Make-to-Order (MTO) items, and in product search and selection, including an advanced search for manufacturer brands from more than 2,600 companies that participate in the VONA Business.

The Web Order System also allows customers to order directly from the BOM (bill of materials). This and other features significantly reduce the time and effort required for creating estimates and placing orders. Moving forward, we plan to continue to develop the EC platform in line with the manufacturing worksheets used by people in charge of equipment design or purchasing.

(Reinforcing CAD support as a third media format)

A major initiative in the strengthening of the EC platform in FY2016 is reinforcing CAD support. We aim to position CAD as our third media format, adding this to our paper and online (e-catalog) catalogs. We aim to considerably reduce the time from product selection to order placement by providing industrial equipment designers with a fully automated system to handle the parts selection and cost estimate steps of the design process. This will also be a unique strength of MISUMI which engages in both the manufacturing and distribution businesses. In specific, we have been undertaking the following measurs. Since October 2016, we have been implementing the ongoing release of RAPiD Design, an

application service that helps speed up the design process, thereby notably reducing design time. In June 2016, we also launched the "meviy" service which automatically selects parts and creates an estimate simply by uploading 3D data. The number of people using this service is steadily increasing owing to the growing recognition of the convenience its offers. We anticipate this will contribute to earnings moving forward owing to the expansion of product domains. It is our goal to contribute to improving operational

efficiency in the manufacturing industry by actively investing in IT to continue to fortify our EC platform.



Ongoing Growth of the VONA Business

The VONA Business: A Growth Driver



(Strengthening our supply chain in Asia)

Overseas sites are an important operational base for the MISUMI Group as we accelerate our global expansion. Our focus is on the ASEAN Economic Community, including Vietnam, a region undergoing remarkable economic growth. In Asia, we plan to rebuild our supply chain to enhance our sure-and-quick delivery system in the region. In Vietnam, we also built four plants, which will serve as key production sites in our global expansion. We plan to position this region as a vital market given expectations of continued economic growth.

In Vietnam, we are setting up our local headquarters in Hanoi and establishing a sales office in Ho Chi Minh to serve the growing number of Japanese and South Korean manufacturers entering the market. The establishment of these two units forms a two-base structure that covers the north and south of the country. We plan to begin taking orders in December 2016. Our local subsidiary in Vietnam is the starting point in our goal to develop a solid base in the Vietnam market, which is the target of active investment by major mobile phone, electric machinery, and electronics manufacturers. The VONA* Business has evolved into a core business of the MISUMI Group, standing shoulder-to-shoulder with the FA and Die Components Businesses. This business has expanded our product lineup. We offer a wide range of MISUMI and third-party brand products ranging from components for production equipment, to materials for production activities and maintenance, repair and operations (MRO) consumables. The domain of this business is all indirect materials used in production activities around the world.

The key to the growth of the VONA Business is to increase the number of customers in tandem with the fortification of our product lineup. Thanks to our efforts to reinforce our purchasing system, which drives the expansion of our product lineup, we now carry products from over 2,600 different manufacturers and our customer base has also steadily grown in tandem.

In 1H FY2016, we enhanced our product lineup and EC platform for global development. In 2H, we aim to carry out far-reaching promotional activities in Japan. At the same time, to better serve overseas markets, we plan full-fledged improvements to the functions in our EC platform for global expansion. These steps will steadily take us through the test marketing stage to the implementation of full-blown promotional activities. *VONA stands for Variation & One-stop by New Alliance

MISUMI Topics

FY2016 Consolidated Business Performance Forecasts

Growth of The MISUMI Group



In FY2016, given uncertainties in the global economy, mainly the slowdown in economic growth in China and emerging countries in Asia, we plan closely monitor market trends and trends at our rivals while also accelerating the growth in our three core FA, Die Components, and VONA Businesses. We aim to achieve a consecutive fiscal year of record high consolidated net sales and net income by honing the MISUMI QCT model in each region and enhancing our competitive strength globally.

Moreover, we plan an annual per-share dividend payout of ¥16.23 (interim dividend of ¥7.61 per share), which is an increase of ¥0.81 versus the fiscal year-end dividend in FY2015.

Going forward, we will continue to forge ahead with our global expansion to further enhance our international business, which we believe will drive our growth. We also aim to sustain and improve our profit margins by reducing costs and boosting the efficiency of the processes in our operations.

We humbly ask our shareholders for their continued support and understanding.

December 2016

Representative Director, President and CEO Ryusei Ono

Cosponsoring biped robot competitive fighting tournament (commonly known as ROBO-ONE)

-The MISUMI Group supports people's passion for manufacturing-

The MISUMI Group is a main supporter and cosponsor of ROBO-ONE, a biped robot competitive fighting tournament, sponsored by the Biped Robot Association of Japan.

Since 2008, we have been providing support to student clubs that partake in competitions involving cars or robots. This includes supplying FA mechanical components free of charge to students that pass a screening process. In FY2015, we assisted more than 180 student clubs.

This time around, by cosponsoring ROBO-ONE, we broadened our spectrum of support to people engaging in manufacturing, including engineers and students pursuing a degree in the field of technology.

Summary of biped robot competitive fighting tournament (commonly known as ROBO-ONE)

ROBO-ONE is a biped robot competitive fighting tournament that is held twice a year, since it began in 2002. The robots throw punches and employs throwing techniques to defeat their opponents. Each contestant fights a three-minute round to see who has the toughest biped robot. The first contestant to score three knockdowns wins the match.



Scene from ROBO-ONE competition

<name event="" of=""></name>	<date and="" time=""></date>	<venue></venue>	<no. of="" participants=""></no.>
MISUMI presents 13th ROBO-ONE Light	September 24, 2016 (Saturday)	Kanagawa Prefectural	76 units
MISUMI presents 29th ROBO-ONE	September 25, 2016 (Sunday)	Youth Center	146 units

Highlights of consolidated financial results

In FY2016 2O cumulative, we posted consolidated net sales of ¥121.8 billion, a rise of 4.8% year-on-year, an all-time high for a single half year. We recorded operating income of ¥13.2 billion, a growth of 5.8%, despite an increase in outlays, including expense to fortify personnel for active business development, and to expand the EC platform. Meanwhile, we booked net income attributable to owners of the parent of ¥8.3 billion, an increase of 3.3%.

Net sales by segment amounted to ¥40 billion (a year-on-year increase of 5.2%) for FA Business, ¥32.9 billion (a year-on-year decrease of 5.6%) for Die Components Business, and ¥48.8 billion (a year-on-year increase of 7.7%) for VONA Business.

Net sales by region amounted to ¥66.7billion (a year-on-year



Earnings per Share*(Yen)



Full Year

increase of 9.3%) in Japan, ¥20.4 billion (a year-on-year increase of 12.7%) in China, ¥14.2 billion (a year-on-year decrease of 3.3%) in other Asian countries, ¥12.2 billion (a vear-on-year decrease of 11.9%) in the United States, ¥6.1 billion (a year-on-year increase of 2.6%) in Europe, and ¥1.9 billion (a year-on-year decrease of 15.7%) in other regions. Net sales outside of Japan amounted to 45.2% of total net sales.

The payout ratio for dividends was increased from 20% to 25% starting from the year-end dividend for FY2011. We will retain this ratio in the current fiscal year. Consequently, our per-share dividend plan for the 1H is ¥7.61, which is an increase of ¥0.24 compared with a year earlier.







MISUMI Group business operations comprise: FA Business, which mainly carry standardized components for automated equipment used in factory automation and other applications: Die Components Business, which mainly carry die and mold parts used to make automobiles and electronics devices; and the VONA Business, which sells third-party brand products alongside MISUMI brand products under a new distribution business model. Products sold under the VONA Business include components for production equipment, materials for production activities and maintenance, repair and operations (MRO) consumables.

Major Products Carried by the MISUMI Group



FA : Factory Automation OST : Optical & Scientific Technology VONA : Variation & One-stop by New Alliance

Net Sales and Operating Income by Segment (Million Yen)

		2Q(This year) (April 1, through September 30, 2016)	2Q(Last year) (April 1, through September 30, 2015)
	Net Sales	40,011	38,038
FA Business	Operating Income	6,222	6,504
Die Components	Net Sales	32,980	34,953
Business	Operating Income	2,129	2,243
	Net Sales	48,810	45,301
VONA Business	Operating Income	5,158	5,320
	Net Sales	-	(2,105)
Adjustments	Operating Income	(215)	(1,505)
Tatal	Net Sales	121,802	116,188
Total	Operating Income	13,295	12,563

Note: Business results reported using the above three segments effective April 2014.

Percentage of Consolidated Net Sales [September 30, 2016]



Consolidated Balance Sheet (Million Yen)

ltem	2Q (This year) Sep. 30, 2016	2Q (Last year) Sep. 30, 2015	The previous year Mar. 31, 2016	Item	2Q (This year) Sep. 30, 2016	2Q (Last year) Sep. 30, 2015	The previous year Mar. 31, 2016
(Assets)				(Liabilities)			
Current assets	139,741	135,069	140,795	Current liabilities	26,598	29,350	31,585
Cash and deposits	55,865	50,934	52,891	Trade notes and trade accounts payable	12,820	13,013	14,414
Trade notes and trade		,	,	Short-term borrowings	-	87	_
accounts receivable	48,324	46,279	49,373	Accounts payable-other	5,142	5,190	5,951
Marketable securities	—	1,001	—	Income taxes payable	3,811	3,652	3,847
Inventories	28,836	30,708	30,058	Accrued bonuses	1,874	1,727	2,383
Other	6,973	6,506	8,727	Accrued directors' bonuses	124	172	310
Allowance for doubtful receivables	(259)	(361)	(257)	Other	2,824	5,504	4,679
Non-current assets	47,560	53,480	53,391	Long-term liabilities	18,685	21,037	20,267
		,		Bonds with subscription rights to shares	10,112	11,996	11,268
Property, plant and equipment	26,148	28,605	29,180	Long-term borrowings	_	39	_
Intangible assets	16,832	20,372	19,714	Liabilities for retirement benefits	4,238	3,764	3,992
Software	7,141	5,231	6,159	Other	4,335	5,237	5,006
Goodwill	1,725	4,468	3,457	Total liabilities	45,284	50,388	51,853
Other	7,965	10,672	10,097	(Equity)			
Investments and other assets	4,579	4,503	4,495	Shareholders' equity	144,733	131,536	138,475
				Common stock	7,070	6,929	6,996
				Capital surplus	17,459	17,317	17,385
				Retained earnings	120,280	107,365	114,169
				Treasury stock	(76)	(76)	(76)
				Accumulated other comprehensive income	(3,617)	5,831	2,986
				Stock acquisition rights	434	248	342
				Non-controlling interests	467	546	527
				Total equity	142,017	138,161	142,333
Total assets	187,302	188,550	194,186	Total liabilities and equity	187,302	188,550	194,186

Consolidated Statement of Income (Million Yen)

ltem	2Q (This year) Apr. 1~ Sep. 30, 2016	2Q (Last year) Apr. 1 ~ Sep. 30, 2015	The previous year Apr. 1 2015 ~ Mar. 31, 2016
Net Sales	121,802	116,188	240,139
Cost of sales	71,469	66,878	139,096
Gross profit	50,332	49,310	101,043
Selling, general and administrative expenses	37,036	36,747	75,352
Operating Income	13,295	12,563	25,690
Non-operating income	268	259	536
Non-operating expenses	450	643	1,108
Ordinary Income	13,114	12,179	25,119
Extraordinary gains	_	109	109
Extraordinary loss	_	225	225
Quarterly income before income taxes	13,114	12,063	25,003
Income taxes	4,734	3,959	8,053
Net Income	8,379	8,103	16,950
Quarterly net income attributable to non-controlling shareholders	28	22	42
Quarterly net income attributable to shareholders of the parent company	8,350	8,081	16,907

Consolidated Statement of Cash Flows (Million Yen)

Item	2Q (This year) Apr. 1~ Sep. 30, 2016	2Q (Last year) Apr. 1 ~ Sep. 30, 2015	The previous year Apr. 1 2015 ~ Mar. 31, 2016
Cash flows from operating activities	10,262	5,791	16,714
Cash flows from investment activities	2,395	(1,431)	(9,470)
Cash flows from financing activities	(2,088)	(1,545)	(3,581)
Translation differences related to cash and cash equivalents	(2,108)	(291)	(1,724)
Changes in cash and cash equivalents	8,460	2,523	1,937
Balance of cash and cash equivalents at beginning of period	39,204	37,267	37,267
Balance of cash and cash equivalents at end of quarter (period)	46,883	39,790	39,204

Note: Amounts have been rounded down to the nearest million yen.

Total Number of Authorized Shares

1,020,000,000 shares Total Number of Issued Shares 274,802,052 shares Number of Shareholders 4.224 Maior Shareholders Percentage of Shares Number of Name of Shareholder Shares Held Outstanding (Thousands) (%) 42.392 15.43 Japan Trustee Services Bank, Ltd. The Master Trust Bank of Japan, Ltd. 23.025 8.38 Trust & Custody Services Bank, Ltd. (as trustee for Mizuho Bank Ltd. Retirement 10.678 3.89 Benefit Trusts Account re-entrusted by Mizuho Trust and Banking Co., Ltd.) STATE STREET BANK AND 8.160 2.97 TRUST COMPANY NORTHERN TRUST CO.(AVFC) SUB A/C 7,506 2.73 AMERICAN CLIENTS Hiroshi Taguchi 6,713 2.44 CREDIT SUISSE SECURITIES (USA) 6,099 2.22 LLC SPCL. FOR EXCL. BEN THE CHASE MANHATTAN BANK 385036 6,063 2.21 5,681 2.07 Trust & Custody Services Bank, Ltd.

Note: Percentages of shares owned are rounded to the second decimal point.

5,575

2.03

Shareholder Composition

Share distribution by type of shareholder

Banks and other financial institutions	33.53%	
Foreign investors, etc.	60.30%	
Individuals and other investors	5.40%	
Other corporate investors	0.77%	

Share distribution by number of shares owned (1 trading unit = 100 shares)

Less than 10 trading units	0.34%	
10 trading units or more	0.56%	
50 trading units or more	0.34%	
100 trading units or more	1.56%	
500 trading units or more	1.67%	
1,000 trading units or more	7.97%	
5,000 trading units or more	6.95%	
10,000 trading units or more	80.61%	

Stock Price

GOLDMAN, SACHS&CO.REG



Company Information (As of September 30, 2016)

Corporate Auditors

Outside Corporate Auditor

Outside Corporate Auditor

Special Advisor and Founder

Corporate Auditor

Advisor

Company Overview Shareholders Memo *For residents of Japan only Trade name MISUMI Group Inc. From April 1 through March 31 of the following year Fiscal year Annual general Established February 23, 1963 meeting of shareholders Annual general meeting of shareholders March 31 and year-end dividends Date of Record lidabashi First Bldg., 5-1, Headquarters Interim dividends Koraku 2-chome, Bunkvo-ku, Tokvo Shareholder registry Mitsubishi UFJ Trust and Banking Corporation Common stock 7.070 Million Yen administrator Account administration Establish and administer management strategy for the Mitsubishi UFI Trust and Banking Corporation Principal agency for special accounts MISUMI group of companies and provide other businesses Office location functions required by management of the group Mitsubishi UFJ Trust and Banking Corporation Stock Transfer Agency Department Number of 9.880 (as of the end of September 2016) 4-5. Marunouchi 1-Chome, Chivoda-ku, Tokvo employees (Mailing address) 〒137-8081 URI http://www.misumi.co.ip/ Mitsubishi UEL Trust and Banking Corporation Stock Transfer Agency Department MISUMI Group Top Management (as of December 1, 2016) 10-11, Higashi-Suna 7-Chome, Koto-ku, Tokyo TEL 0120-232-711 (toll free only from Japan) Directors Listed stock exchange Tokyo Stock Exchange, Markets Section 1 Director Tadashi Saegusa Director, Chairman of the Board Director Method of public Electronic notification Rvusei Ono Representative Director, President and CEO notification However if due to an accident or some unavoidable reason Director Masahiko Eguchi Director and Executive Vice President electronic notification cannot be made, notification will be Director Tokuva Ikeguchi Senior Executive Director published in the Nihon Keizai Shimbun newspaper. Director Ichiro Otokozawa Executive Director and CFO URL address for http://www.misumi.co.ip/ir/ Outside Director Tsuvoshi Numagami public notifications Outside Director Takehiko Ogi Corporate Officers For Your Information* MISUMI Group Inc. Representative Director, President and CEO How to request forms required for procedures related to stocks Rvusei Ono Masahiko Eguchi You can contact the above shareholder registry administrator by Director and Executive Vice President telephone or by Internet 24 hours a day to request forms for procedures Senior Executive Director Tokuya Ikeguchi related stocks (address change notifications, dividend payment transfer Ichiro Otokozawa Executive Director and CFO requests, odd-lot share trade-in requests, etc.).Please note that, after stock Senior Corporate Officer Yosuke Uchida certificates have been migrated to electronic format, there will remain only Senior Corporate Officer and CIO Toshinari Sato those forms for procedures related to stocks recorded in special accounts. Corporate Officer Makoto Ariga TEL (toll free only from Japan) 0120-244-479 (Stock Transfer Agency Department) Business Companies, Products Groups and Service Platforms Internet address http://www.tr.mufg.jp/daikou/ CEO, China Business Company Tomoki Kanatani Disclaimer regarding forward-looking statements CEO, Asia Business Company Shigetaka Shimizu Although forecasts and forward looking statements contained in this President, Die & Mold Business Company Takaaki Wada material are based on assumptions applied and judged to be reasonable by the MISUMI Group reflecting currently available information, including President, OST Business Company Takeshi Marui domestic or international economic circumstances, fluctuations in currency Representative Corporate Officer, Rie Nakagawa exchange rates, and other factors that may influence our business FA Products Group performance, they are subject to risk and uncertainty. Therefore, investors Representative Corporate Officer, Shigehito Nakamura should avoid making their investment decisions based entirely and VONA Products Group exclusively on the forward-looking statements herein. Please be advised that Deputy Representative Corporate Officer, Takao Kosaka our actual business performance may differ substantially from the business VONA Products Group forecasts indicated in this document. Representative Corporate Officer, Michiaki Okamoto The material factors that may influence our actual performance include Production Service Platform economic circumstances, market trends, and exchange rates, among others. Deputy Representative Corporate Officer, Naoki Shirao MIG Service Platform Deputy Representative Corporate Officer, Takavuki Mineshima *(Please be Aware) IT Service Platform

Hiroshi Mivamoto

Juichi Nozue

Hidetada Hirai

Hiroshi Taguchi

- 1. Shareholder address changes, share trade-in requests and other various procedures should in principle be handled by the account administrator (e.g. securities broker) where the shareholder's account resides.Please contact the securities broker or entity where your account resides.Please be aware that these matters cannot be processed at the shareholder registry administrator (Mitsubishi UFI Trust and Banking Corporation).
- 2. For various procedures related to shares recorded in a special account, please contact Mitsubishi UFJ Trust and Banking Corporation--the special account administrator provided above.Nationwide branches of Mitsubishi UFI Trust and Banking Corporation can refer you to the proper department.
- 3. Dividend payments that have not been received will be paid by the Main Branch of Mitsubishi UFI Trust and Banking Corporation

September 30