

Directors



Kosuke Nishimoto
Representative Director and Chairman



Ryusei Ono
Representative Director and President



Tomoki Kanatani
Executive Director



Shigetaka Shimizu
Executive Director



Shaochun Xu
Director



Yoichi Nakano
Outside Director



Arata Shimizu
Outside Director



Tomoharu Suseki
Outside Director

Executive Officers

Kosuke Nishimoto
Representative Director and Chairman

Tomoki Kanatani
Executive Director, and Chief Executive in charge of China and Asia Business and President, Asia Business Company

Ichiro Otokozaawa
Senior Corporate Officer, and In charge of Europe and Americas Business

Takako Sasaki
Senior Corporate Officer, and Representative Corporate Officer, Human Resources and Legal Platform

Ryusei Ono
Representative Director and President

Shigetaka Shimizu
Executive Director, and President, Japan Business Company

Toshinari Sato
CIO and Senior Corporate Officer and Representative Corporate Officer, Digital Transformation System Platform, and Representative Corporate Officer, SCM Operation Platform

Toru Takanami
CFO and Senior Corporate Officer, and Representative Corporate Officer, Finance Platform, and Representative Corporate Officer, SX Platform

Shaochun Xu
Director, and Vice President, China Business Company, and Chairperson and General Manager, MISUMI (CHINA) PRECISION MACHINERY TRADING CO., LTD.

Mitsunobu Yoshida
Senior Corporate Officer, and President, Industrial Digital Manufacturing Business Company

Toru Arakawa
Senior Corporate Officer, and President, China Business Company

Corporate Officers

Hideka Shoji
Vice President, Japan Business Company

Takumi Toya
Representative Corporate Officer, Production Platform

Koichi Kawakami
Managing Executive Officer, Japan Business Company, and Chief Executive in charge of Industrial Machinery Business and the Industrial Electronics Business

Noriaki Murata
President, Europe Business Company

Nobuyoshi Kobayashi
Vice President, Japan Business Company

Takashi Baba
President, Factory-MRO Business Company

Yusuke Kido
Chief of Headquarters DJ System Promotion Office

Ryuji Ohora
President, Americas Business Company

Nobumasa Watanabe
President, OST Business Company

Masatake Sumi
Chief of Headquarters EC Service Development Office

Corporate Auditors

Takaaki Wada
Corporate Auditor

Juichi Nozue
Outside Corporate Auditor

Nanako Aono
Outside Corporate Auditor

Chairman Emeritus



Tadashi Saegusa
Second-Era Founder

Advisor

Tadashi Saegusa
Chairman Emeritus and Second-Era Founder

Hiroshi Taguchi
Special Advisor and Founder

Ten-Year Summary of Financial Data (Consolidated)

MISUMI Group Inc. and consolidated subsidiaries Years ended March 31, 2014 – 2023

(Million yen)

Years ended March 31:	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Net sales	173,904	208,562	240,139	259,015	312,969	331,936	313,337	310,719	366,160	373,151	
Factory Automation (FA) Business ^{4,5}	98,843										
Die Components Business ^{4,5}	56,310										
Electronics Business ^{4,5}	13,801										
Other Business ^{4,5}	7,654										
Adjustments ^{4,5}	(2,704)										
FA Business ⁵	82,377	99,094	109,654	84,669	105,184	109,230	99,403	102,244	119,253	121,932	
Die Components Business ⁵	56,309	64,737	69,732	69,797	76,523	76,443	72,413	66,871	75,108	79,125	
VONA Business ⁵	37,921	48,249	60,474	104,548	131,262	146,262	141,519	141,602	171,799	172,093	
Adjustments ⁵	(2,703)	(3,517)	280	—	—	—	—	—	—	—	
Operating income	18,989	23,759	25,691	27,127	34,848	31,874	23,640	27,199	52,210	46,615	
Income before income taxes (and minority interests)	18,964	22,943	25,004	26,071	34,516	31,815	22,781	23,496	51,131	46,533	
Net income attributable to owners of parent	11,679	14,291	16,907	18,387	25,601	24,034	16,504	17,138	37,557	34,282	
As of March 31:	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Total assets ⁶	163,202	184,784	194,186	212,041	243,492	252,393	264,684	288,921	347,390	378,458	
Total equity	115,966	132,138	141,463	154,530	185,203	203,520	209,514	231,147	277,225	311,286	
Interest-bearing debt ⁷	900	—	—	—	—	—	—	—	—	—	
CAPEX, depreciation and amortization as of and for the years ended March 31:	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Capital expenditures (CAPEX)	6,901	8,487	9,126	7,219	15,421	21,414	18,018	14,016	16,508	13,625	
Depreciation and amortization	6,051	7,024	7,821	7,439	8,105	8,758	11,339	13,101 ⁹	13,589 ⁹	14,712 ⁹	
Capital expenditures (CAPEX) Depreciation and amortization	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Return on equity ²	(%)	10.7	11.5	12.4	12.4	15.1	12.4	8.0	7.8	14.8	11.7
Return on assets ²	(%)	12.7	13.2	13.2	12.8	15.2	12.8	8.8	8.5	16.1	12.8
Current ratio	(%)	397.5	429.2	445.8	430.3	362.1	444.4	434.6	478.9	483.0	577.5
Interest coverage ratio ³	(times)	1,691.2	1,470.3	5,179.8	4,972.6	21,868.1	8,853.9	360.1	541.8	623.9	270.4
Per share data as of and for the years ended March 31:	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Earnings per share ¹	(yen)	42.94	52.28	61.65	66.94	91.01	84.80	58.18	60.36	132.15	120.53
Cash dividends per share ¹	(yen)	10.72	13.05	15.42	16.71	22.60	21.20	14.55	15.09	33.04	30.14
Equity per share ¹	(yen)	425.06	482.17	515.39	560.79	653.71	717.56	737.99	813.57	975.04	1,093.98
Cash flow per share ¹	(yen)	56.76	41.26	60.89	70.80	85.86	46.00	99.40	128.44	194.82	110.52
Stock valuations as of and for the years ended March 31:	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Price/Earnings ratio (PER)	(times)	22.2	30.9	26.1	30.1	32.1	32.5	40.5	53.3	27.7	27.4
Price/Cash flow ratio (PCFR)	(times)	16.8	39.2	26.5	28.4	34.0	59.8	23.7	25.0	18.8	29.9
Price/Book value ratio (PBR)	(times)	2.2	3.4	3.1	3.6	4.5	3.8	3.2	4.0	3.8	3.0
Number of customers (companies) for the years ended March 31:	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
In Japan (machine-related only) ⁶	64,955	66,230	79,571	90,223	100,598	116,238	126,975	142,144	129,801	115,934	
Overseas	100,481	108,849	133,053	152,374	161,400	185,120	191,201	196,188	205,006	204,442	
Total number of customer companies	165,436	175,079	212,624	242,597	261,998	301,358	318,176	338,332	334,807	320,376	
Number of employees as of March 31:	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Number of employees	(persons)	8,038	8,876	9,628	10,167	11,241	12,300	12,138	11,682	11,842	11,804

Notes: Amounts are rounded down to the nearest million yen.

¹ After adjustment for stock split effective July 1, 2015.

² ROE was calculated based on net income attributable to owners of parent for the relevant period, and ROA was calculated on the basis of income before income taxes (and minority interests) for the relevant period.

³ Interest coverage ratio = Net cash provided by operating activities ÷ Interest payment

⁴ Figures for fiscal years prior to the year ended March 31, 2014 (FY2013) have been revised retroactively in accordance with changes in disclosure standards by segment.

⁵ Segments were changed in April 2014.

⁶ Stock for Diversified Businesses was transferred, so this former segment has been excluded from the report.

⁷ The convertible bonds with stock acquisition rights issued in October 2013 are not included in interest-bearing liabilities as they are non-interest bearing. In addition, lease obligations are excluded with the application of IFRS 16 "Leases." The actual amount for the fiscal year ended March 31, 2023, was ¥7,684 million.

⁸ The figure for the year ended March 31, 2018 (FY2017) has been revised retroactively in accordance with Partial Amendments to Accounting Standard for Tax Effect Accounting.

⁹ Excludes depreciation of right-of-use assets due to the application of IFRS 16 "Leases." The actual amount for the fiscal year ended March 31, 2023 was ¥1,875 million.