

MISUMI Group Inc. FY2025 third quarter consolidated financial results

MISUMI Group Inc. announced its consolidated financial results for the first nine months of FY2025 (April 1, 2025- December 31, 2025) today. Major performance indicators are as follows.

(Million yen)	FY2024 3Q cumulative basis	FY2025 3Q cumulative basis	YoY change
Net sales	301,585	320,661	+6.3%
Operating income before goodwill amortization*	36,150	34,030	-5.9%
Operating income	36,150	32,264	-10.7%
Quarterly net income attributable to owners of the parent company	28,213	23,027	-18.4%
Earnings per share	101.59 yen	84.48 yen	

*Operating Income before goodwill amortization associated with the acquisition of Fictiv Inc.

1. Highlights of FY2025 first nine months consolidated financial results

- During the first nine months of this fiscal year, the global economy continued to face uncertainty, driven by U.S. tariff policies and their impact on various countries, as well as the prolonged depreciation of the yen. Consequently, operating activity in the automotive-related sector, which represents our primary customer base, remained at a standstill. On the other hand, demand for telecommunications and semiconductor-related sectors, particularly in China and Asia, remained robust.
- In this economic environment, MISUMI Group is leveraging its unique Business MODEL, which encompasses manufacturing and distribution businesses. By advancing the global Business Foundation supporting these operations, we contribute to industries related to automation demand, particularly the manufacturing industry, by meeting customers' needs for Reliable and Quick Delivery. We continued to develop new businesses, including new products and services, by capitalizing on the robust Business Foundations in IT, production, and logistics that we have built over the years. We also made efforts to accurately capture customer demand by utilizing our global network of sites. However, in some regions, demand stagnation was affected by the tariff policies of the United States.

- As a result, consolidated net sales reached ¥320,661 million, 6.3% year-over-year increase (7.0% increase on local currency basis). In terms of profits, although there were positive factors such as increased volume from proprietary initiatives, ongoing expenditures related to measures for sustainable growth, the impact of exchange rates, and the inclusion of Fictiv Inc.'s performance within the scope of consolidation starting in July led to operating income of ¥32,264 million (10.7% decrease year-over-year), ordinary income of ¥33,414 million (14.1% decrease year-over-year), and quarterly net income attributable to parent company shareholders of ¥23,027 million (18.4% decrease year-over-year).

2. Segment sales for the first nine months of FY2025 are shown in the table below.

	Net sales (million yen)		YoY change	
	FY2024 3Q cumulative basis	FY2025 3Q cumulative basis	Yen basis	Local currency basis
FA business	102,158	115,919	+13.5%	+14.0%
Die components business	64,721	65,203	+0.7%	+2.1%
VONA business	134,705	139,538	+3.6%	+4.0%
Total	301,585	320,661	+6.3%	+7.0%

- In the FA business, while capital investment demand in Japan remained sluggish, overseas regions generally performed well, driven by increased demand from proprietary initiatives such as capturing demand in China's telecommunications sector, as well as through meviy, the Economy Series, D-JIT, and strong performance by Fictiv Inc.
- In the Die Components business, growth in China and Asia offset weak performance in other regions amid sluggish demand.
- VONA business remained steady, especially in China and Asia.

3. Regional break down of sales for the first nine months of FY 2025 were as follows.

	Net sales (million yen)		YoY change	
	FY2024 3Q cumulative basis	FY2025 3Q cumulative basis	Yen basis	Local currency basis
Japan	132,707	129,570	-2.4%	-
Overseas	168,877	191,090	+13.2%	+14.3%
China	59,918	66,434	+10.9%	+12.6%
Asia	48,566	51,928	+6.9%	+8.4%
United States	33,355	45,374	+36.0%	+38.6%
Europe	19,958	20,092	+0.7%	-3.4%
Other	7,078	7,261	+2.6%	+5.3%

4. Announcement on the Updated Earnings Outlook for the Fiscal Year Ending March 2026

- During the first nine months of this fiscal year, the uncertain environment persisted due to the stagnation of the automotive sector, which is one of our main customer industries. On the other hand, various proprietary initiatives promoted by our company - including the performance of Fictiv Inc., which was newly included in our consolidated results from July - remained steady. Taking these business conditions into account, as well as the recent trend of the prolonged depreciation of the yen, we have revised our earnings forecast as outlined below.

Please note that this earnings forecast may fluctuate depending on future changes in the business environment. Should any matters requiring disclosure arise, we will promptly announce them.

FY2025 (April 1, 2025 - March 31, 2026) consolidated earnings forecast

	Net sales	Operating income	Ordinary income	Net income	Earnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous Forecast (A)	432,000	45,500	46,300	33,900	124.67
Revised forecast (B)	440,000	46,200	47,300	33,900	125.11
Difference (B-A)	+8,000	+700	+1,000	-	
Ratio of difference (%)	+1.9%	+1.5%	+2.2%	-	
FY2024 results	401,987	46,480	49,901	36,549	131.95

Note: For the average exchange rates assumed for the period from January 1, 2026 to March 31, 2026: USD/JPY 155.0, EUR/JPY 182.0, RMB/JPY 22.0.

5. Announcement Regarding the Discontinuation of the “Consolidated Earnings Digest”

In line with our ongoing commitment to enhancing information disclosure and providing comprehensive updates, we have continually sought to clarify the objectives of each disclosure document while streamlining and integrating our overall approach. Consequently, we have resolved to discontinue the voluntary publication of the “Consolidated Earnings Digest,” effective from the next financial results announcement.

Moving forward, timely and accessible disclosures will continue to be delivered through statutory reporting documents, financial results briefing materials, our company website, and other official channels.

We sincerely appreciate your continued support.

[Notes regarding forward-looking statements]

The outlook for the fiscal year ending March 31, 2026, and the forward-looking statements in this document have been prepared on the basis of information available at the time of preparation. This includes the domestic and foreign economic climate, changes in foreign exchange rates for various currencies, and other factors that may affect business performance, that have been determined to be reasonable by MISUMI Group Inc. as well as risks and uncertainties. In light of this, please refrain from making investment decisions solely on the basis of this outlook. Actual business performance may differ greatly from this outlook due to various factors that affect MISUMI Group Inc., including economic climate, market trends and exchange rates.

Please refer to our earnings results report for details on first nine months consolidated earnings results for the fiscal year ending March 31, 2026.

<p>Please direct any inquiries to: Investor Relations Department MISUMI Group Inc. Tel: +81-3-6777-7501 Fax: +81-3-5211-7502 Email: cc@misumi.co.jp</p>
