

fictiv

OUR VISION

Unlock the world's creative potential to innovate

OUR MISSION

Simplify sourcing by building the digital infrastructure for custom manufacturing

Fictiv at a Glance

Fictiv is a global manufacturing and supply chain company that enables organizations to scale globally without the typical barriers of cost, complexity, and risk

\$100M+

CY25E Revenue

35%+

CY25E Revenue Growth

5,000+

Customers Served Since inception

39M+

Parts Manufactured Since Inception

End-to-End

Supply Chain, Quality, & Logistics Services

AI-Enabled

Delivers Speed, Decision Support & Collaboration

fictiv

Customer Value We Deliver

EASY ACCESS TO A GLOBAL SUPPLY CHAIN

that scales to deliver agility, resilience, and lowest landed cost

lowest landed cost

40%–60% IMPROVED TIME TO MARKET

via improved engineering productivity

15%–25% INCREASED GROSS MARGINS

via BOM cost down & reduced operations costs

REDUCED RISK

via DfM expertise, digital supply chain, and world class QMS

What We're Not



A Manufacturing Broker



A Digital Marketplace

The Existing Supply Chain Ecosystem is Broken

THE PROBLEM

Lack of end-to-end, digitally enabled processes creates latency between the thousands of steps/interactions in the manufacturing flow to produce physical product, resulting in costly operations, hidden bottlenecks, and massive delays through the global supply chain.

PAIN POINTS FOR ENGINEERING & SUPPLY CHAIN TEAMS



Months to
Develop Product



Effort Wasted on
Non-core Tasks



Unnecessary
Labor Wasted



Human Capital
Intensive



Lack of Transparency
& Tracking



Risk of Human
Error



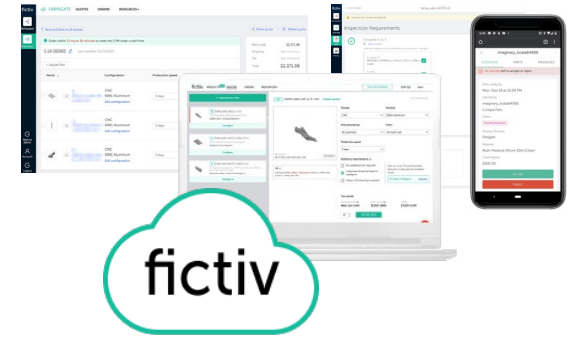
Unforeseen
Quality Issues

How We Deliver Value

Platform

AI Powered Orchestration Technology & Workflows

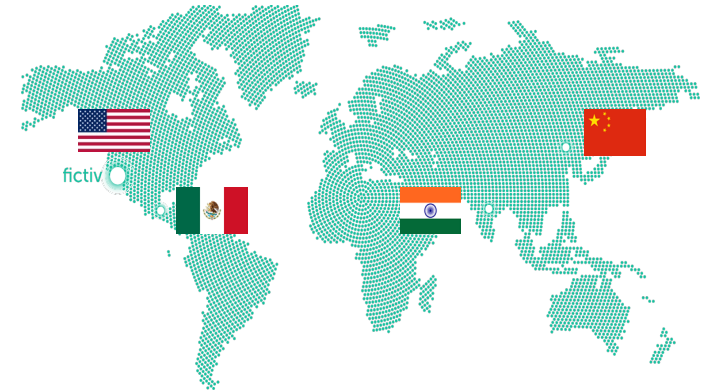
Fictiv has digitized every step of the manufacturing workflow, from requirements gathering to delivery



Partners

Global Mechanical Supply Chain

4 global & digitally connected supply regions with extensive capabilities



People

Local Manufacturing Expertise

In-region teams deliver supplier and program management, advanced quality inspection, regional documentation, logistics, and more



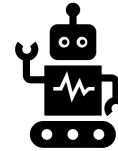
Massive Manufacturing Market Accelerating with Physical AI Product Innovation



AI-Driven Market Growth Factors



Accelerating AI deployment within physical products and machines



Surging R&D investment into physical AI products to capitalize on new market opportunities



Unprecedented AI learning curves driving breakneck pace of product development and lifecycles

¹Estimated combined market opportunity across key manufacturing processes.

Fictiv Helps Honeywell Accelerate Product Development Cycles

CUSTOMER CHALLENGES

Need to reduce lead time for product innovations in order to meet pace of customer expectations.

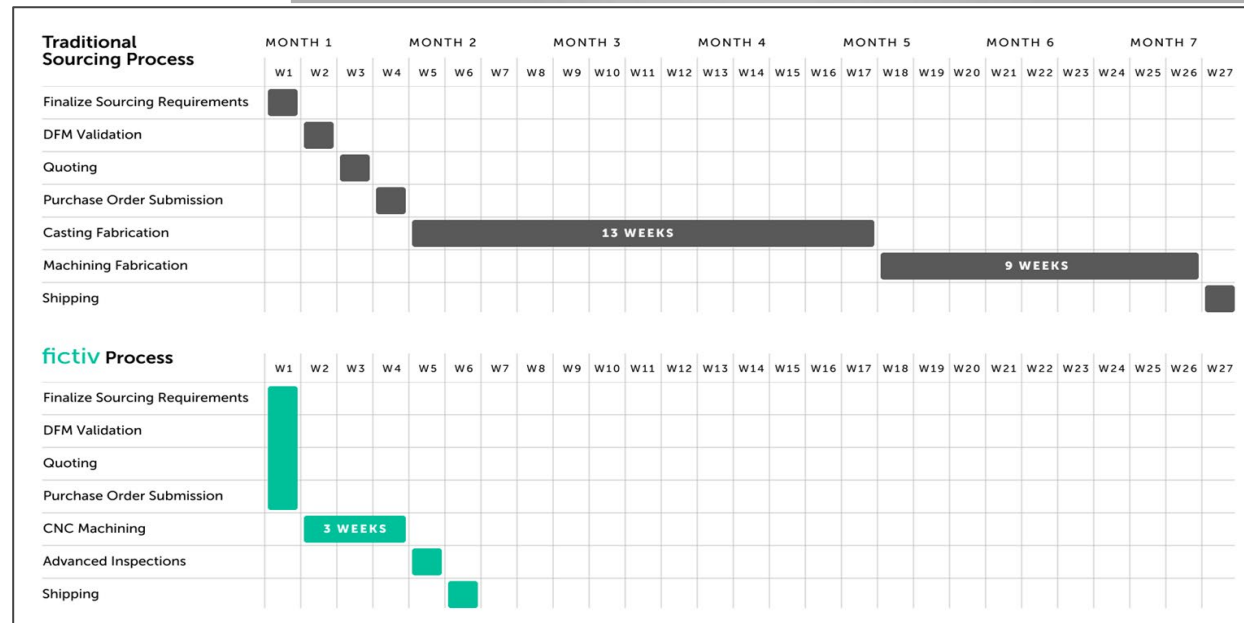
FICTIV CAPABILITIES

- High Precision CNC Machining
- Rapid DFM Feedback & Design Optimization.

RESULT

Reduced lead time for critical Auxiliary Power Unit from 22 weeks to just 3 weeks to de-risk new product development timelines and meet customer demand.

Honeywell



Lunar Energy: Clean Energy Innovation Meets Manufacturing Expertise

CUSTOMER CHALLENGES

- Rapidly turning designs into prototypes
- Smooth transition from prototyping to production while maintaining continuity of partner and tools

FICTIV CAPABILITIES

- Injection Molding
- In-Depth DFM Analysis & Consultation
- Supply Chain Program Management
- Supply Chain Logistics Management

RESULTS:



Reduced Lead Time

Cut tooling lead times from months to as little as six weeks, achieving 50% faster time to production.



Cost Savings

Saved over \$1M in tooling expenses by eliminating the need for multiple iterations.



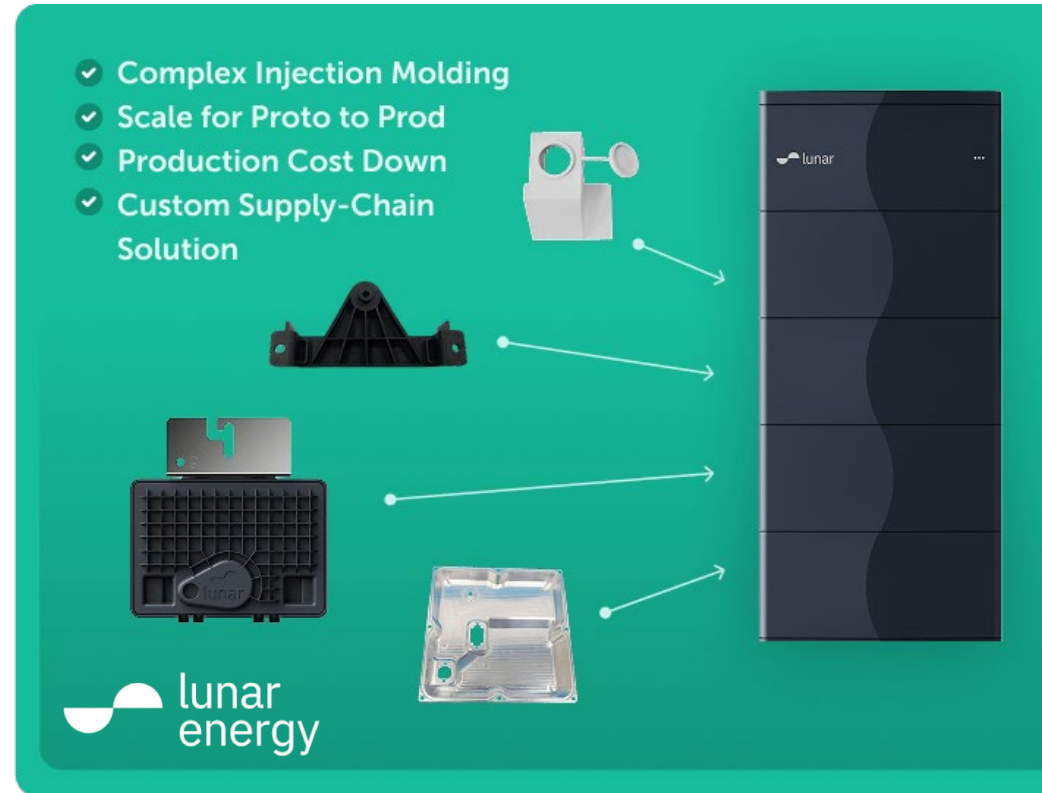
Efficiency Gains

Reduced tooling cycles and modified existing tools to save hundreds of engineering hours.



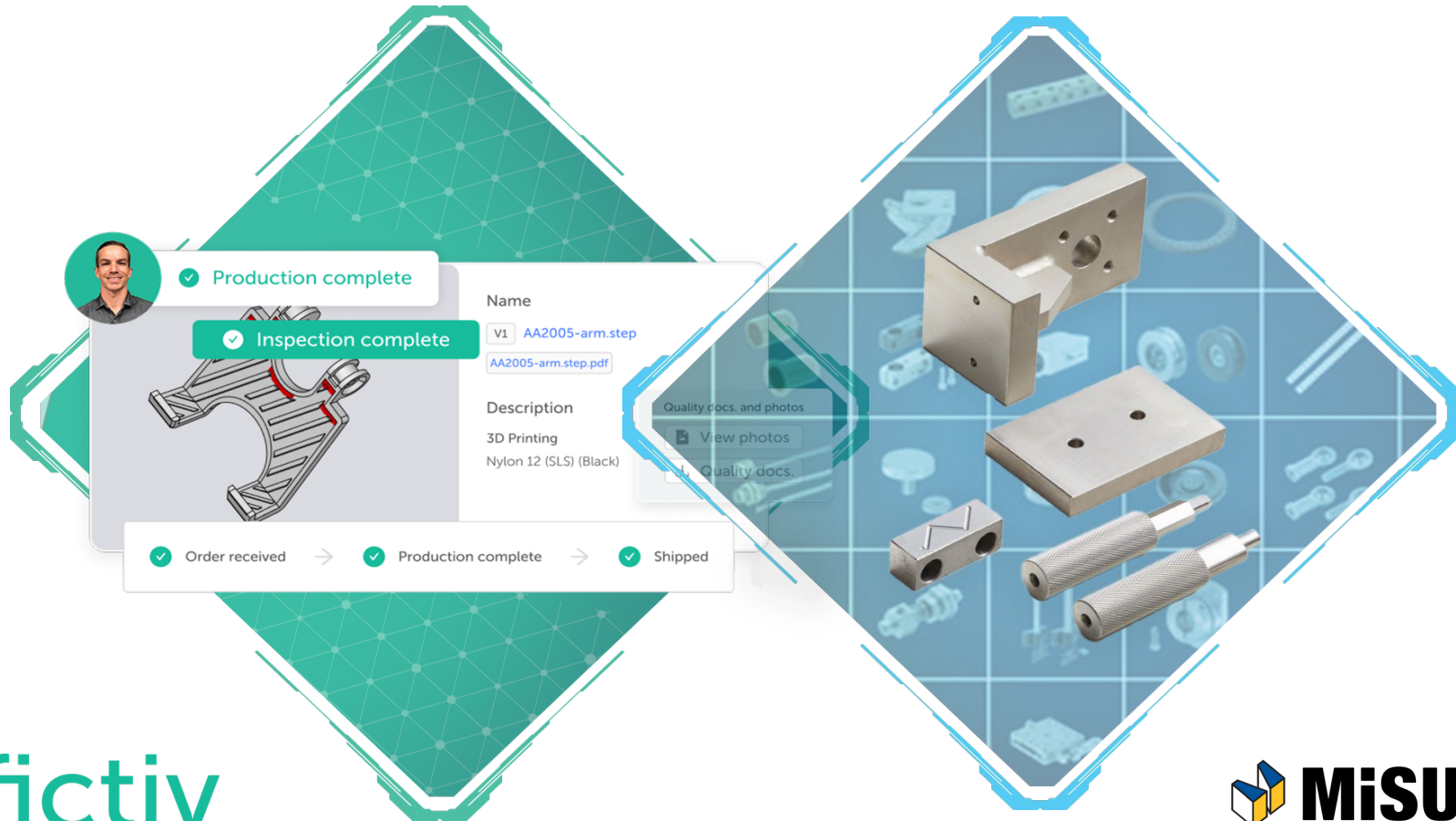
Streamlined Production

Seamless prototyping to production transition to reduce scaling complexity.



The Next Phase of our Journey with MISUMI

Unified sourcing for standard and custom mechanical components to simplify the supply chain and unlock the innovations of tomorrow



fictiv

AI powered supply chain
solution to simplify sourcing
for custom mechanicals

 **MISUMI®**

Global manufacturer and distributor supplying
mechanical components, tools, consumables, and
other products to more than 323,000 companies