

MISUMI Group Inc. FY2025 1Q consolidated financial results

**~Revenue gains from unique measures offset by impact from tariffs and forex.
Excluding increase of one-time M&A related cost, profitability in line with plan~**

MISUMI Group Inc. announced its consolidated financial results for FY2025 1Q (April 1, 2025- June 30, 2025) today. Major performance indicators are as follows.

(Million yen)	FY2024 1Q	FY2025 1Q	YoY change
Net sales	99,527	99,368	-0.2%
Operating income	11,828	9,627	-18.6%
Net income	9,251	7,219	-22.0%
Earnings per share	32.92 yen	26.28 yen	

1. Highlights of FY2025 1Q consolidated financial results

- During the first quarter of the year, the global economy continued to face an uncertain outlook due to U.S. tariff policies and its impact on various countries, as well as by unstable exchange rates. This resulted in sluggish capacity utilization within the automotive sector, which is a major global customer industry. In China however, demand for telecommunications, electronics and electrical equipment sector remained steady.
- In this economic environment, MISUMI Group is leveraging its unique Business MODEL, which encompasses manufacturing and distribution businesses. By advancing the global Business foundation supporting these operations, we contribute to industries related to automation demand, particularly the manufacturing industry, by meeting customers' needs for Reliable and Quick Delivery. We continued to develop new businesses, including new products and services, by capitalizing on the robust business foundations in IT, production, and logistics that we have built over the years. We also made efforts to accurately capture customer demand by making use of our global network of sites. However, demand in some regions were affected by the downturn resulting from U.S. tariff policies.

- As a result, consolidated net sales were ¥99,368 million, 0.2% year-over-year decrease, (3.6% increase in local currency basis). In terms of profits, operating income was ¥9,627 million (18.6% year-over-year decrease). Ordinary income was ¥10,272 million (20.5% year-over-year decrease), and net income attributable to owners of the parent company was ¥7,219 million (22.0% year-over-year decrease), due to continued expenditures related to initiatives aimed at sustaining growth, impact from foreign exchange and M&A-related expenses.

2. All segments achieved revenue increase on a local currency basis, despite weak performance in Die components due to sluggish automotive demand

- Segment sales for FY2025 1Q are shown in the table below.

	Net sales (million yen)		YoY change	
	FY2024 1Q	FY2025 1Q	Yen basis	Local Currency basis
FA business	33,559	33,569	+0.0%	+3.7%
Die components business	21,887	21,060	-3.8%	+1.7%
VONA business	44,080	44,738	+1.5%	+4.5%
Total	99,527	99,368	-0.2%	+3.6%

- The FA business was challenged with sluggish capital investment demand in Japan and Europe; however this was partially offset by capturing demand in the telecommunications sector, meviy and Economy series in China, while in other regions our unique measures captured additional demand.
- In the Die Components business, revenue increased in China and Japan. However, sales were challenged by sluggish demand in the automotive sector, particularly in Europe and the Americas.
- The VONA business, growth was driven by China and Asia.

3. Demand stagnated, due to impact of tariffs mainly in Japan, Europe, and South Korea

- Regional break down of sales for FY 2025 1Q were as follows.

	Net sales (million yen)		YoY change	
	FY2024 1Q	FY2025 1Q	Yen basis	Local currency basis
Japan	42,367	41,865	-1.2%	—
Overseas	57,159	57,503	+0.6%	+7.2%
China	20,058	21,010	+4.7%	+12.2%
Asia	15,888	15,814	-0.5%	+4.9%
United States	11,587	11,506	-0.7%	+7.1%
Europe	7,124	6,710	-5.8%	-3.5%
Other	2,500	2,460	-1.6%	+13.2%

4. Revised consolidated earnings forecast for the fiscal year ending March 31, 2026

- The consolidated business results for the first quarter reflected a cautious outlook on capital investment demand, particularly in the automotive industry, due to the impact of US tariffs. However, every effort was made to accurately grasp customer demand, and our new business policies, including the development of new products and services, progressed as planned in order to achieve sustainable growth.

The full-year consolidated earnings forecast for the fiscal year ending March 2026 will be revised as follows, to reflect the consolidated results of Fictiv Inc., which became a wholly owned subsidiary on June 17, 2025 (U.S. local time), as well as taking current demand and exchange rate trends into account.

The earnings forecast may fluctuate due to future changes in the business environment. Any material developments will be disclosed promptly.

FY2025 (April 1, 2025 - March 31, 2026) consolidated earnings forecast

	Net sales	Operating income	Ordinary income	Net income	Earnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous Forecast (A)	400,000	43,500	44,500	32,000	116.50
Revised forecast (B)	422,000	42,900	43,300	30,800	112.12
Difference (B-A)	+22,000	-600	-1,200	-1,200	
Ratio of difference (%)	+5.5%	-1.4%	-2.7%	-3.8%	
FY2024 results	401,987	46,480	49,901	36,549	131.95

Note: The average exchange rates during the period from July 1, 2025, to March 31, 2026, are USD: 139.0 yen, EUR: 160.0 yen, CNY: 19.3 yen.

[Notes regarding forward-looking statements]

The outlook for the fiscal year ending March 31, 2026, and the forward-looking statements in this document have been prepared on the basis of information available at the time of preparation. This includes the domestic and foreign economic climate, changes in foreign exchange rates for various currencies, and other factors that may affect business performance, that have been determined to be reasonable by MISUMI Group Inc. as well as risks and uncertainties. In light of this, please refrain from making investment decisions solely on the basis of this outlook. Actual business performance may differ greatly from this outlook due to various factors that affect MISUMI Group Inc., including economic climate, market trends and exchange rates.

Please refer to our earnings results report for details on 1Q consolidated earnings results for the fiscal year ending March 31, 2026.

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