



The 64th Fiscal Year (FY2025) Business Report

June 18, 2026

MISUMI Group Inc.

Representative Director and President **Arata Shimizu**

1. Earnings Overview for FY2025

FY25 Full-Year Results

<Market Outlook / Market Trends>

- An uncertain business environment is expected to persist, driven by factors such as U.S. tariff policies and rising geopolitical risks.
- Despite delays in certain automotive investment projects, demand related to telecommunications continued to remain robust.

<Sales Growth / Profitability>

- Sales Growth: Digital MODEL Shift initiatives drove growth, with full-year net sales reaching a record high.
- Profitability: Higher profitability driven by telecommunications-related demand and growth in China and other Asian markets.

<Strategy Execution / Infrastructure Enhancement>

- The combination of a “Digital MODEL Shift” and “region-specific growth strategies” is generating tangible results.
- Strengthened the Americas business and acquired AI-related capabilities through the acquisition of Fictiv.

1.Earnings Overview for FY2025

Consolidated Financial Results

Net sales amounted to ¥441.3 Bn (+9.8% YoY), and operating income totaled ¥47.6 Bn (+2.4% YoY), achieving record-high in net income.

Billion yen						
Pre-Fictiv consolidation			Fictiv	Post-Fictiv consolidation		
	FY24 Actual	FY25 Actual	YoY change (Local currency basis)	25.Jul ~ 26.Mar Nine months	FY25 Actual	YoY change (Local currency basis)
Net Sales	401.9	427.0	+6.2% (+5.6%)	14.3	441.3	+9.8% (+9.2%)
※1 Before goodwill amort. Operating Income	46.4	52.6	+13.2% (+11.8%)	※2 -2.1	50.4	+8.6% (+7.3%)
Margin	11.6%	12.3%	+0.8pt (+0.7pt)	-	11.4%	-0.1pt (-0.2pt)
Operating Income	46.4	52.6	+13.2% (+11.8%)	※3 -4.9	47.6	+2.4% (+0.7%)
Margin	11.6%	12.3%	+0.8pt (+0.7pt)	-	10.8%	-0.8pt (-0.9pt)
※4 Net income	36.5	45.1	+23.4% (-)	-4.6	40.4	+10.7% (-)

※1: Profit calculated by adding amortization of goodwill and amortization of intangible assets related to the acquisition of Fictiv Inc. to operating profit
※2: Breakdown: Fictiv standalone performance: -¥1.0 Bn ; M&A advisory fees: -¥1.1 Bn
※3: Included amortization of goodwill and related items: -¥2.8 Bn
※4: Includes the decrease in income tax adjustments attributable to, among others, the recognition of deferred tax assets for net operating loss carryforwards in connection with the introduction of the U.S. consolidated tax filing system

FY25 Exchange rate
USD: ¥151.0, EUR: ¥174.6, RMB: ¥21.3

1.Earnings Overview for FY2025

Sales and Operating Income by Business Segment

FA: Performance remained solid, driven mainly by telecommunications-related demand; however, operating income declined due to the consolidation of Fictiv.

Die Components: Profit declined, impacted by sluggish automotive demand in the Americas and Europe.

Net Sales			Operating Income					Billion yen
	FY24 Actual	FY25 Actual	YoY change (Local currency basis)	FY24 Actual	Margin	FY25 Actual	Margin	YoY change (Local currency basis)
Total	401.9	441.3	+9.8% (+9.2%)	46.4	11.6%	47.6	10.8%	+2.4% (+0.7%)
FA business	135.8	160.4	+18.2% (+17.3%)	22.5	16.6%	20.2	12.6%	-9.9% (-11.6%)
Pre-Fictiv consolidation	135.8	146.1	+7.6% (+6.8%)	22.5	16.6%	25.2	17.3%	+12.3% (+11.4%)
Die Components business	86.4	88.3	+2.2% (+2.0%)	9.5	11.0%	8.6	9.8%	-8.5% (-9.1%)
VONA business	179.7	192.5	+7.1% (+6.5%)	14.4	8.0%	18.6	9.7%	+28.8% (+26.4%)

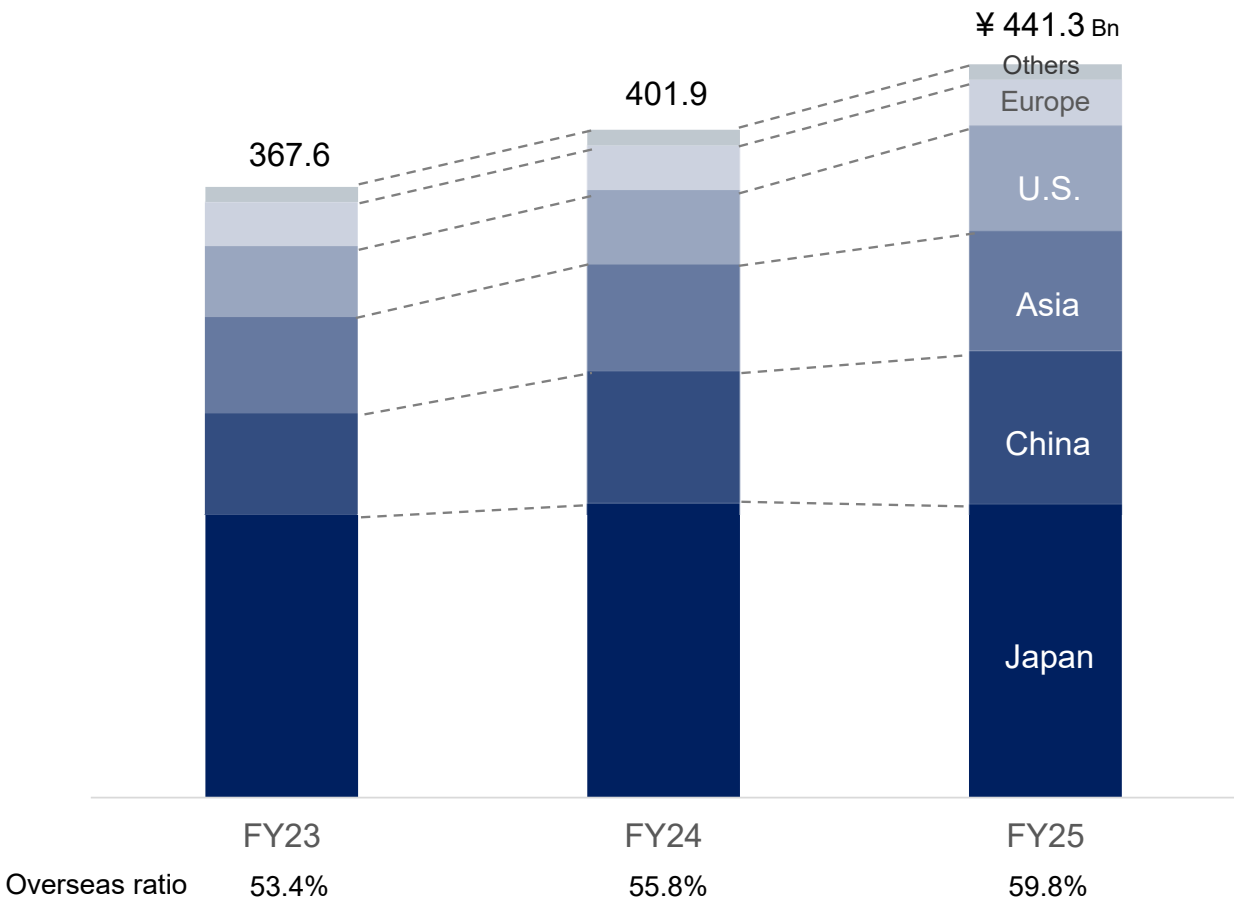
Digital MODEL Shift: Performance

		Net Sales		Billion yen		
		FY24 Actual	FY25 Actual	YoY change		
Total		35.2	64.2	+81.6%		
	Online Processing Business	15.9	32.1	+ 101.1%	KPI	Progress
	meviy	15.9	17.7	+ 11.2%	Cumulative users 240,000 (+26.3% YoY)	Plans fell short due to sluggish conditions in the domestic EV market
	Fictiv	—	14.3	—	# of customers approximately 2,000 companies	The integration process with MISUMI continues to progress smoothly
	Economy Series	11.1	18.3	+ 63.7%	# of customers 95,000 companies (+5.6% YoY)	Continued growth led by China and Asia
	D-JIT	8.2	13.8	+68.0%	Cyber NW procurement integration: over 700 companies	Enhanced global volume responsiveness

1.Earnings Overview for FY2025

Sales by Region

Overseas sales ratio has expanded to approximately 60%.

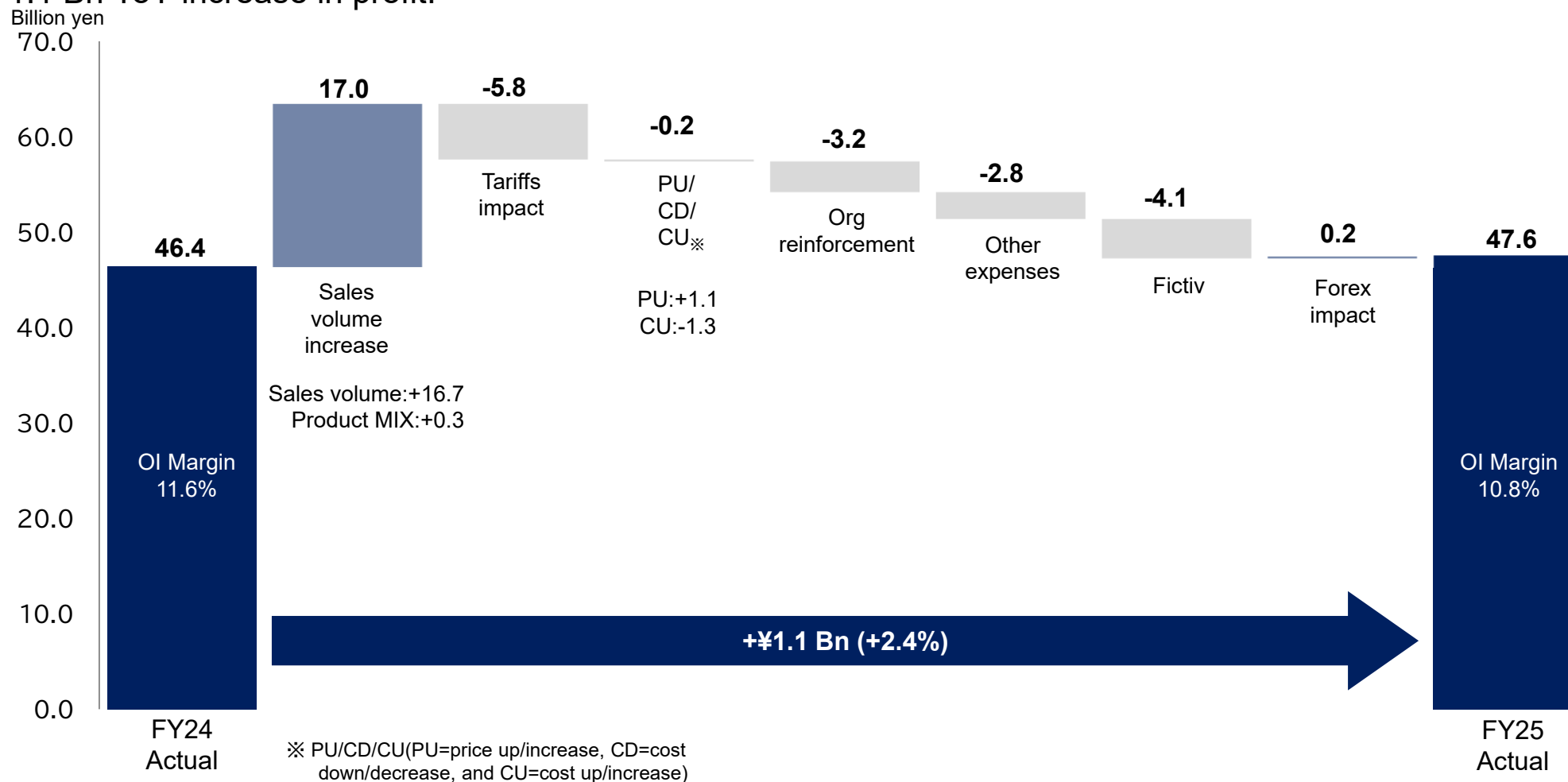


	Sales	Yen basis	YoY Local currency basis
Europe	¥27.6 Bn	+3.3%	-3.2%
✓ Manufacturing PMI improved from Q4 onward; however, a full recovery has yet to materialize			
U.S.	¥63.3 Bn	+41.6%	+42.7%
Pre-Fictiv consolidation	¥48.9 Bn	+5.1%	+10.6%
✓ Significant YoY growth following Fictiv consolidation			
✓ Pre-consolidation, growth was maintained through proprietary initiatives despite ongoing uncertainty from tariffs and other factors			
Asia	¥72.0 Bn	+12.6%	+12.3%
✓ Semiconductor-related demand remained strong; E-products were also solid			
China	¥91.9 Bn	+15.9%	+14.9%
✓ E-products remained strong; telecommunications-related demand accelerated in 2H			
Japan	¥177.2 Bn	-0.3%	—
✓ Q4 showed signs of recovery, while automotive-led market softness persists			

1.Earnings Overview for FY2025

Operating Income Variance Analysis

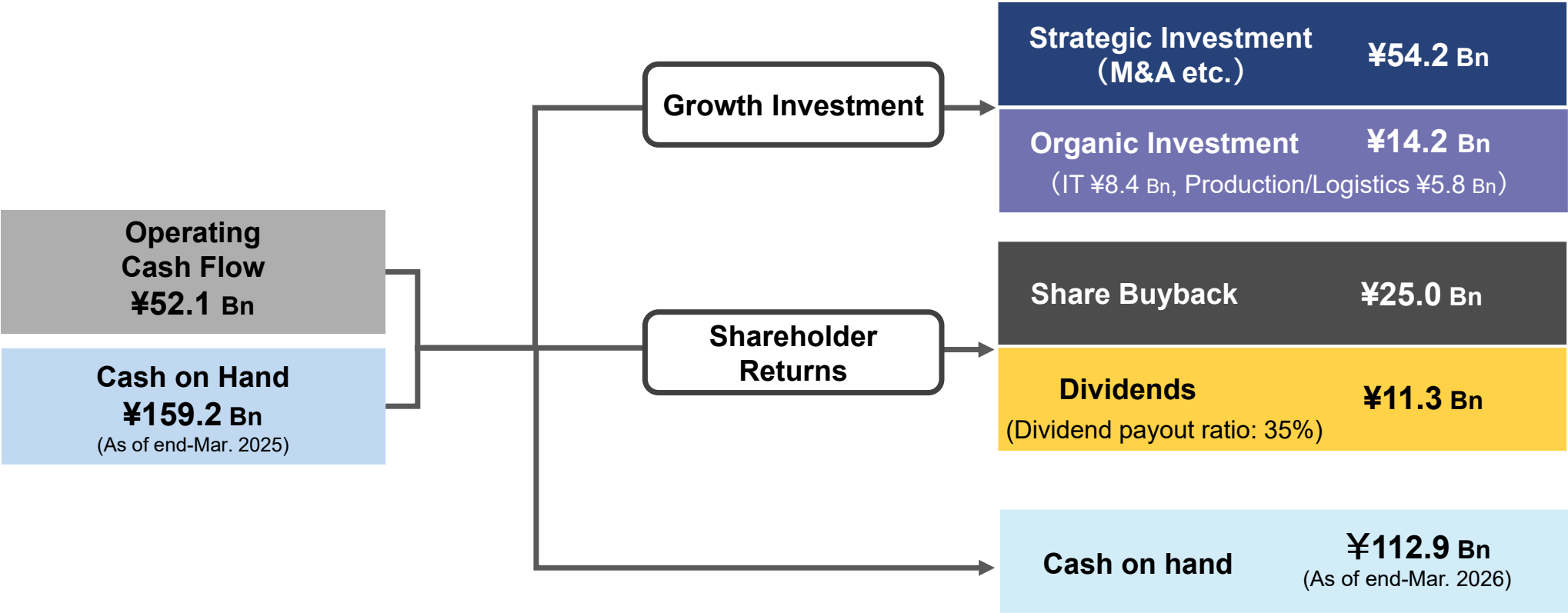
Higher sales volumes offset the impacts of tariffs and the Fictiv acquisition, among other factors, delivering a ¥1.1 Bn YoY increase in profit.



Cash Allocation

Completed the acquisition of Fictiv and entered into a capital and business alliance with Oishii Farm.

■ FY25



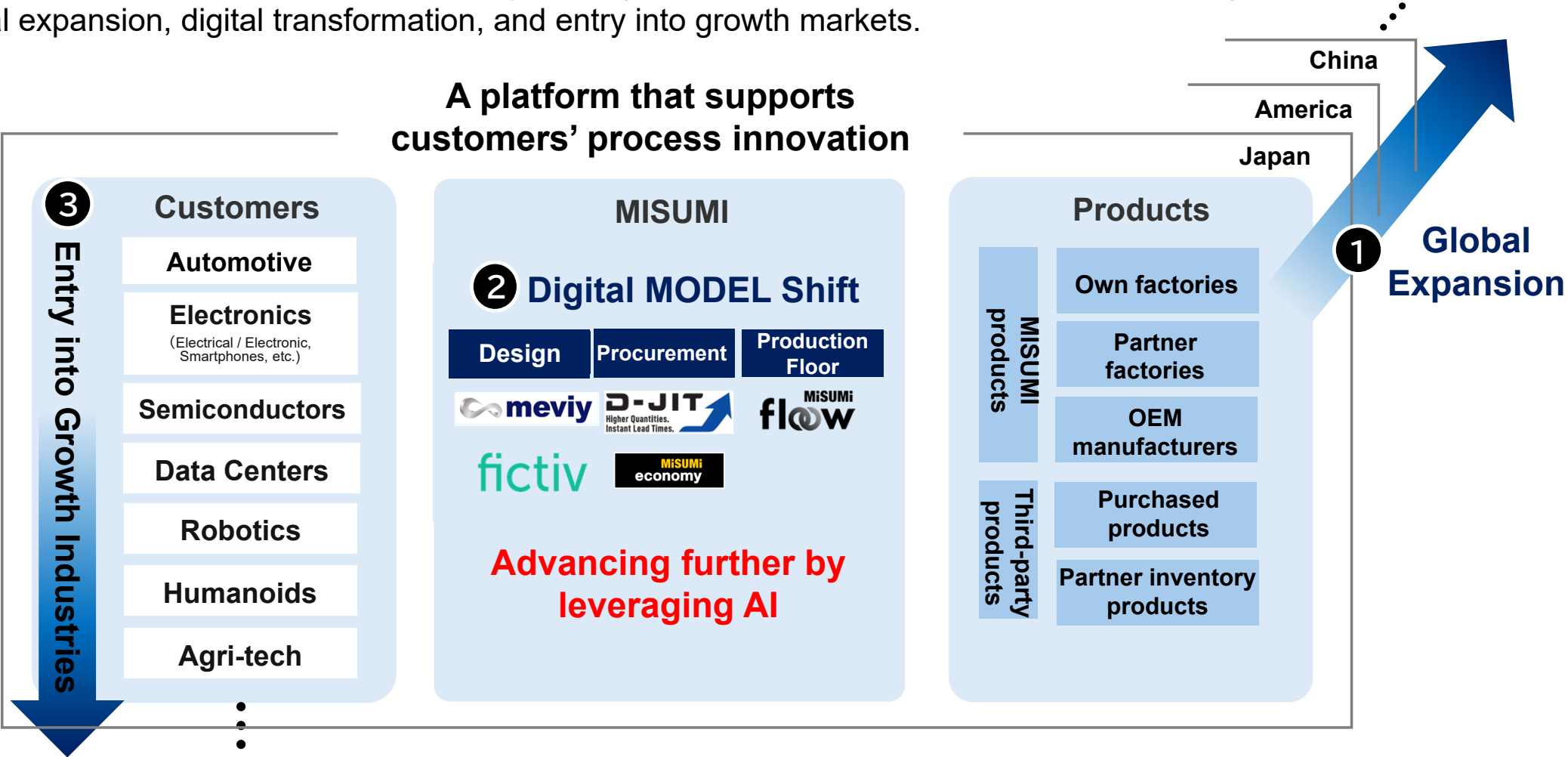
※ Only principal uses of funds are shown
※ The Fictiv acquisition amount under strategic investments is calculated at ¥143.23 / USD

2. Future Growth Strategy

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MISUMI 3 Growth Strategies

We aim to expand our business domain by making proactive investments across three strategic pillars: global expansion, digital transformation, and entry into growth markets.



2. Future Growth Strategy

① Global Expansion

Designation of priority regions and strategic countries to enable focused investment.

China: Further market penetration through localized operations

Local customers (approx.90%) × Local product development (Economy series, etc.) × Local management

Americas: Accelerating market penetration

Driving synergies between MISUMI USA and Fictiv
David Evans appointed CEO of both companies

Europe

China

※+15.3%

Japan

Asia

※+8.8%

Americas

※+15.7%

Asia: ¥10.0 Bn Club Expansion

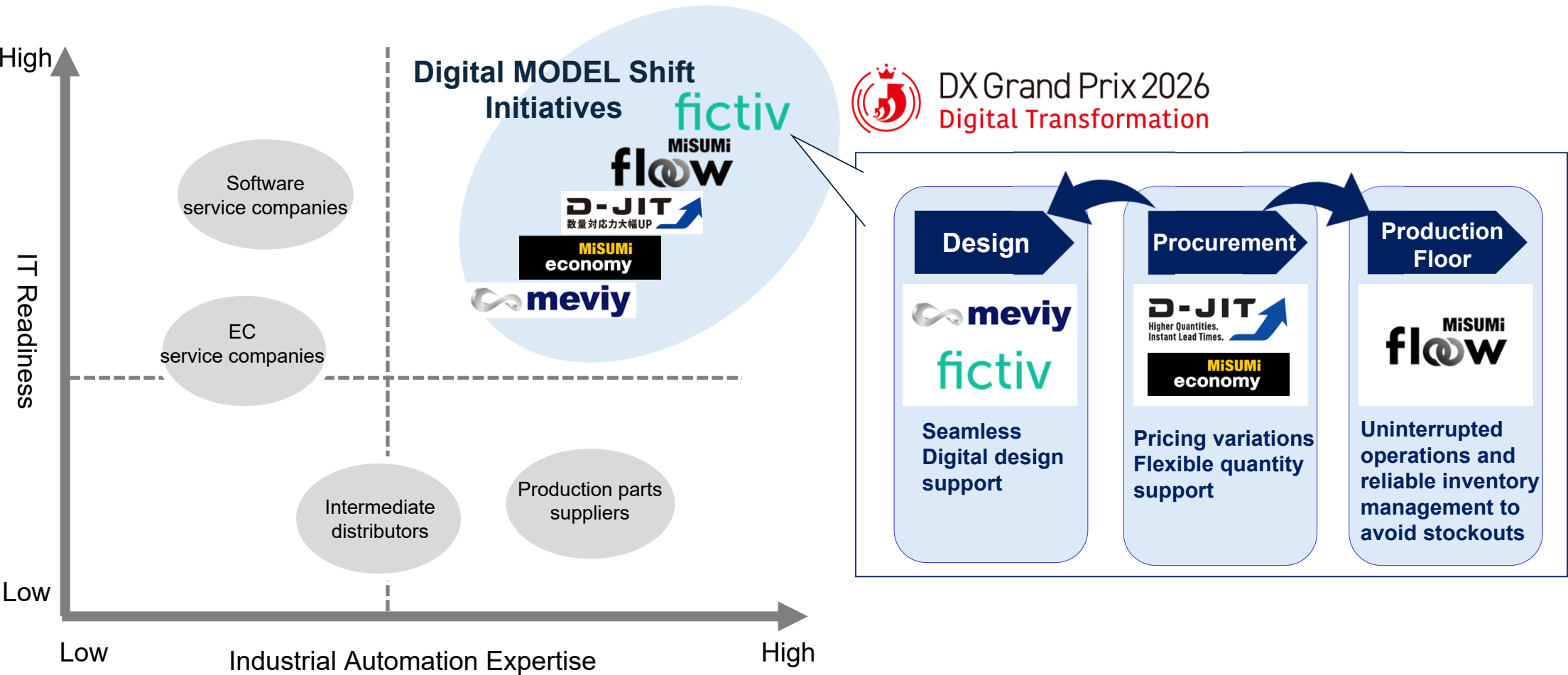
Over the next two years, we aim to develop
India and Vietnam into ¥10 bn+
local subsidiaries, following Korea
and Thailand

※FY26 sales growth rate
Local currency basis

2. Future Growth Strategy

② Digital MODEL Shift

Selected as a 2026 DX Stock (Grand Prix); accelerating the Digital MODEL Shift through enhanced AI investment.



2. Future Growth Strategy

③ Entry to Growing Industries

We are actively advancing our entry into new growth industries emerging through AI.



For Data Centers

Investing to double supply capacity for automated stages

¥2.0 Bn (FY26)



For Agri-tech

Capital and business alliance with Oishii Farm; promoting joint R&D

Driving the expansion of the agrifarm market

Capital and business alliance



For Robotics·Humanoids

Advancing partnerships with robotics and humanoid-related companies

Strengthening robotics / supply chain

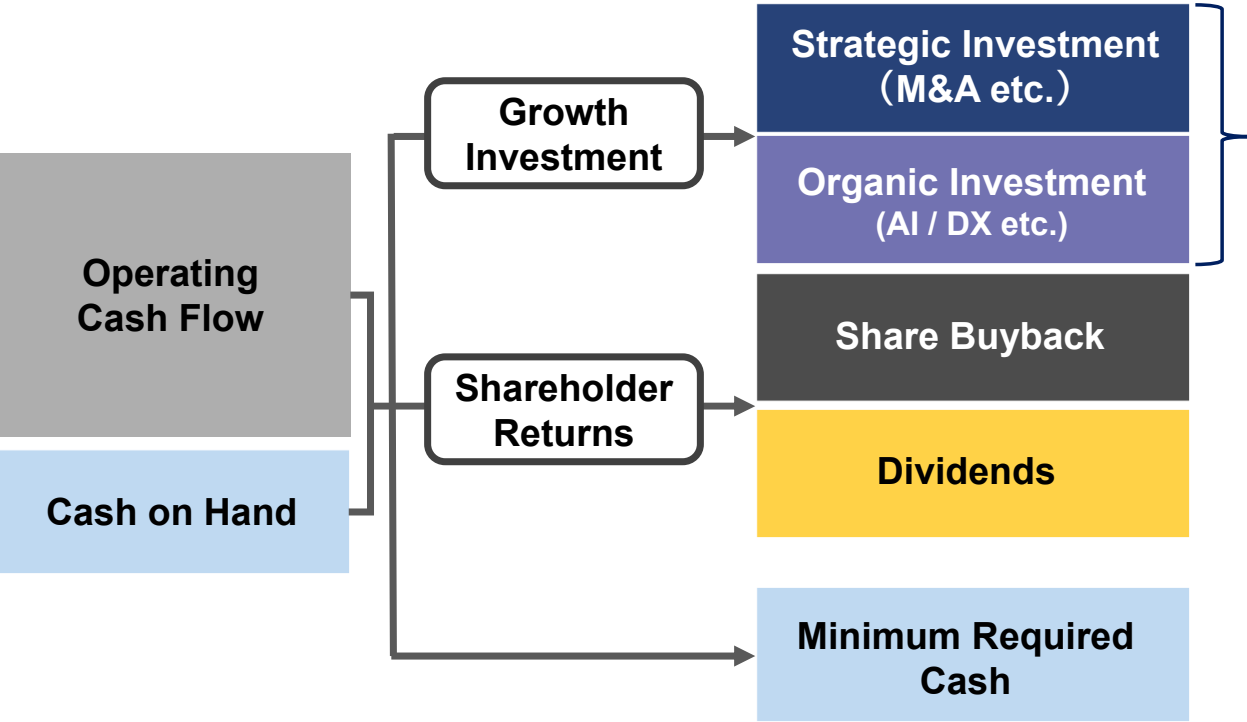
Capital and business alliance
(Under consideration)

2. Future Growth Strategy

Cash Allocation

Setting a growth investment budget for the next 3 years and, in parallel, introducing a progressive dividend premised on dividend increases to clearly define the balance between growth investments and shareholder returns.

FY26-28



- Setting a growth investment budget of up to **¥150.0 Bn** over the next 3 years
- Excess funds to be directed toward share buybacks, taking into account stock price levels
- FY26 share buyback: **¥30.0 Bn**
- Newly introducing a **progressive dividend** with an approximate **35%** payout ratio target, for more stable shareholder returns
- **¥70.0 Bn**
(Maintaining level sufficient to fulfill supply responsibilities for 6 months even in BCP situations)

3. FY2026 Full-year Performance Outlook

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Consolidated Business Outlook

Net sales of ¥491.5 Bn (+11.4% YoY) and operating income of ¥55.0 Bn (+15.5% YoY), with operating income planned to reach a record high.

Pre-Fictiv consolidation			Fictiv			Post-Fictiv consolidation			Billion yen
	FY25 Actual	FY26 Plan	YoY change (Local currency basis)	FY25 Actual (9months)	FY26 Plan (12months)	YoY change (Local currency basis)	FY25 Actual	FY26 Plan	YoY change (Local currency basis)
Net Sales	427.0	469.3	+9.9% (+8.9%)	14.3	22.1	+54.3% (+55.3%)	441.3	491.5	+11.4% (+10.4%)
※1 Before goodwill amort. Operating Income	52.6	59.5	+13.3% (+10.0%)	-2.1	-0.8	-% (-%)	50.4	58.7	+16.5% (+13.6%)
Margin	12.3%	12.7%	+0.4pt (+0.1pt)	-	-	-	11.4%	12.0%	+0.5pt (+0.3pt)
Operating Income	52.6	59.5	+13.3% (+10.0%)	※2 -4.9	-4.5	-% (-%)	47.6	55.0	+15.5% (+12.4%)
Margin	12.3%	12.7%	+0.4pt (+0.1pt)	-	-	-	10.8%	11.2%	+0.4pt (+0.2pt)
※3 Net income	45.1	41.7	-7.3% (-)	-4.6	-4.3	-% (-%)	40.4	37.4	-7.6% (-)

※1: Operating income plus amortization of goodwill and intangible assets associated with the acquisition of Fictiv Inc.
 ※2: Includes amortization of goodwill, etc.: -¥3.7 Bn

FY26 Assumed Exchange Rates
 USD: ¥152, EUR: ¥179, RMB: ¥22

3. FY2026 Full-year Performance Outlook

Sales and Operating Income by Business Segment

FA growth driven by the Americas, China, Asia, and the Digital MODEL Shift initiatives.
Improvements in profitability in the Die Components and VONA businesses.

Net Sales			Operating Income					Billion yen
	FY25 Actual	FY26 Plan	YoY change (Local currency basis)	FY25 Actual	Margin	FY26 Plan	Margin	YoY change (Local currency basis)
Total	441.3	491.5	+11.4% (+10.4%)	47.6	10.8%	55.0	11.2%	+15.5% (+12.4%)
FA business	160.4	201.4	+25.5% (+24.4%)	20.2	12.6%	22.6	11.3%	+11.8% (+7.9%)
Pre-Fictiv consolidation	146.1	179.2	+22.7% (+21.4%)	25.2	17.3%	27.2	15.2%	+7.9% (+4.3%)
Die Components business	88.3	92.9	+5.1% (+4.1%)	8.6	9.8%	12.4	13.4%	+43.4% (+38.8%)
VONA business	192.5	197.1	+2.4% (+1.6%)	18.6	9.7%	19.8	10.1%	+6.6% (+5.1%)

3. FY2026 Full-year Performance Outlook

Digital MODEL Shift Performance

		Net Sales		Billion yen
		FY25 Actual	FY26 Plan	YoY change
Total		64.2	87.5	+ 36.3%
Online Processing Business		32.1	46.4	+ 44.5%
	meviy	17.7	24.3	+ 36.8%
	Fictiv	14.3	22.1	+ 54.0% (+24.8%)
	Economy Series	18.3	25.1	+ 37.2%
	D-JIT	13.8	16.0	+ 15.9%

FY26 Action Plans for Each Initiative

Addressing both prototyping and mass production needs

Expanding customer penetration by enhancing capability and responsiveness

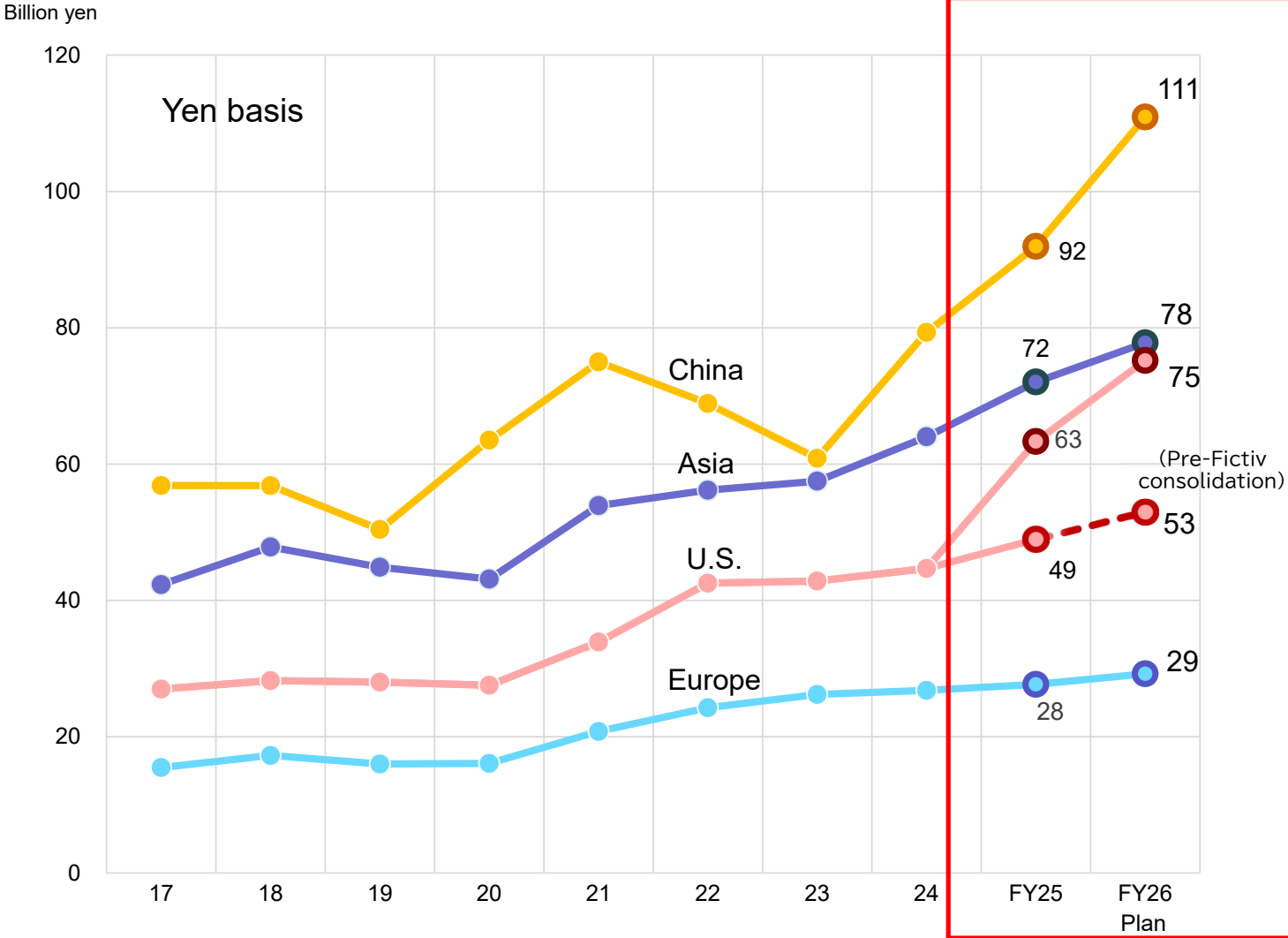
Customer expansion driven by continued enhancement of product variety

Further expansion of countries of operation

※1: FY25 figures represent nine-month results; on a full-year basis, YoY growth is +24.8%.

3. FY2026 Full-year Performance Outlook

Sales by Region



China	Continued growth through the Digital MODEL, alongside sustained telecommunications-related demand.		
YoY	Yen basis +20.6%	Local currency basis +16.1%	

Asia	Positioning Vietnam and India as priority countries		
YoY	Yen basis +8.1%	Local currency basis +9.4%	

U.S.	Accelerating penetration in the Americas market through Fictiv integration		
YoY			
Pre-Fictiv consolidation	Yen basis +8.4%	Local currency basis +7.9%	
Post-Fictiv consolidation	+18.8%	+18.4%	

Europe	Gradual market recovery anticipated, though uncertainty is expected to persist		
YoY	Yen basis +5.6%	Local currency basis +3.3%	

3. FY2026 Full-year Performance Outlook

Operating Income Variance Analysis

Volume-driven profit growth is expected to offset growth investments in AI and DX; operating income planned at ¥55.0 Bn (+15.5% YoY).

