Message from Top Management



## Competitive advantages that allow us to offer reliable and quick delivery in the global market

MISUMI Group has developed a unique Business MODEL as both a "manufacturing business" with functions for manufacturing and selling components for FA equipment required for industrial automation as well as die sets and automation-related production auxiliary materials and a "distribution business" that sells a wide range of third-party manufactured products from automation related auxiliary production materials to consumables.

At industrial automation sites, failure to supply even a single mechanical part can delay the start-up and operation of automation lines and significantly affect business plans. Moreover, as the demand for automation in the global industrial world accelerates, very few suppliers can provide customers with "reliable and quick delivery" of made-to-order machined parts that meet micron-level dimensional specifications and a wide selection of third-party brand products through a global network.

Our greatest mission is to provide our customers with "reliable and quick delivery," or "time value," by eliminating inefficient procurement processes for parts used in automation facilities and equipment and by providing them with "predictable delivery dates" when they place an order with MISUMI. Therefore, we believe that our most extraordinary mission is to provide our customers with "time value". To realize this social mission on a global scale, we are pursuing a "time-based strategy" to become a Company with a competitive advantage in terms of Business MODEL, organization, business strategy, and operations.

Kosuke Nishimoto Representative Director and Chairman

Ryusei Ono Representative Director and President

## Accelerate the development of regionspecific Business MODEL and strive for growth that meets different types of demand