# Organizational Reform and the Establishment of 4 Companies and 2 Platform Groups

Faster Business Judgment and Tighter Production & SalesIntegration Through Decentralization

On June 1, 2008, MISUMI Group Inc., (headquarters: Koto-ku, Tokyo, CEO: Tadashi Saegusa) along with MISUMI Corporation and Suruga Seiki Co., Ltd., will establish four "Companies" for its main business streams, and two "Platform Groups" for business support infrastructure functions. This will create an "borderless" organization between MISUMI Corporation and SURUGA SEIKI CO., LTD. placing both Misumi's marketing/sales divisions and Suruga's production department under same 'Company', unifying the functions necessary for further business development. The corresponding reassignment of personnel will also be carried out.

Through the establishment of a unique business model for machine parts catalog sales, and thorough penetration of the "MISUMI QCT Model" (pursuing high quality, low cost and reduced time), both domestically and abroad, MISUMI Group has been able to expand the scale of its business, and increase consolidated net sales by approximately 2.5 times in the past six years, from 51.6 billion yen to 126.6 billion yen.

The driving force behind this growth has been the organizational theory of "small is beautiful". The current structural reforms, being realized along with evolution of this dynamic organization - "small is beautiful" teams are "strategically bound) in order to prepare itself for well suited to the rapid growth, will beextremely effective for the future development of MISUMI Group.

The former MISUMI Business Development Divisions and Sales forces and the manufacturing divisions of SURUGA SEIKI are unified in each Company, further strengthening the "completely integrated structure" with its concept of "create, make and sell", and resulting in a structure allowing better products to be provided to customers more quickly with reduced costs. Faster decision-making and clearer accountability will be realized, through broader delegation of authority, and the posting of "Company President" in

each Company and of "Executive Corporate Officer in Charge" in each Platform Group.

#### <Outline of new organization>

## ◆Reorganization of business departments – establishment of four "Companies" 【MISUMI FA Company】

- · Developing Factory automation-related businesses
- Holding MISUMI's ten FA divisions, SURUGA SEIKI's FA Manufacturing Group, and SP Parts Corporation

#### [MISUMI Mold/Tools Company]

- · Developing plastic molding components and tools-related businesses
- Holding MISUMI's Mold Components Division and Tools Division, and SURUGA SEIKI's Mold Components Manufacturing Group

#### [MISUMI Press Company]

- Developing press die components-related businesses
- Holding MISUMI's Press Die Components Division and SURUGA SEIKI's Punch & Die Manufacturing Group

#### **[SURUGA TEC Company]**

- Developing SURUGA SEIKI's original businesses, namely the various optical technology-related experimental research machinery development, components supply and precision die machining businesses
- Holding SURUGA SEIKI's Optical & Scientific Technology Division and IFT Division

## Reorganization of MISUMI Group Inc. departments – establishment of two "platform groups"

#### [G Production Platform Group]

- Control of MISUMI Group's production activities and promotion of production reforms
- MISUMI Group Inc.'s production planning and reengineering department "MPS
   Promotion Office", SURUGA SEIKI's production reengineering department "Suruga SPS Promotion Office", SURUGA SEIKI management department, and domestic and foreign factory managers are under G Production Platform Group

#### [G Business Platform Group]

 Control of promotion of building and improving MISUMI Group's infrastructure (from IT and receipt of orders to logistics supply chains)  Made up of MISUMI Group Inc.'s IT System Center and MISUMI's Logistics Center, Marketing Center and EC Division

## <Personnel changes>

#### (1) Company Presidents (as of June 1, 2008)

New Position	Name	Current Position
Director of the Board, Senior Corporate Officer of MISUMI Group Inc. Representative Corporate Officer of MISUMI Corporation, Company President of MISUMI FA Business	Masahiko Eguchi	Director of the Board, Senior Corporate Officer of MISUMI Group Inc. Corporate Officer of MISUMI Corporation
Director of the Board, Senior Corporate Officer of MISUMI Group Inc. (to be effective as of June 20, 2008) Representative Corporate Officer of MISUMI Corporation, Company President of MISUMI Mold/Tools Business	Tae Ho Kim	Senior Corporate Officer of MISUMI Group Inc. Corporate Officer of MISUMI Corporation
Corporate Officer of MISUMI Group Inc. Representative Corporate Officer of MISUMI Corporation , Company President of MISUMI Press Business	Tokuya Ikeguchi	Corporate Officer of MISUMI Group Inc. Corporate Officer of MISUMI Corporation
Corporate Officer of MISUMI Group Inc. Representative Corporate Officer of SURUGA SEIKI CO., LTD, Company President of SURUGA TEC Business	Takehiro Hatakeyama	Corporate Officer of MISUMI Group Inc. Corporate Officer of SURUGA SEIKI CO., LTD.

## (2) Platform Group executive in charge (as of June 20, 2008)

New Position	Name	Current Position
Representative Director and Executive Vice President of MISUMI Group Inc., In charge of G Business Platform Group	Teiichi Aruga	Representative Director of CSK HOLDINGS CORPORATION

## (as of June 1, 2008)

New Position	Name	Current Position
Director of the Board, Senior Corporate Officer of MISUMI Group Inc., in charge of G Production Platform Group Representative Director and President of SURUGA SEIKI Co., LTD.,	Masayuki Takaya	Director of the Board, Senior Corporate Officer of MISUMI Group Inc. President of SURUGA SEIKI CO., LTD.

## (3) Corporate Officer (as of June 1, 2008)

New Position	Name	Current Position
Corporate Officer of MISUMI Group Inc. General Manager of FA North America Division of MISUMI FA Company, MISUMI Corporation President of MISUMI USA Inc	Masanori Suzuki	General Manager of FA North America Division, MISUMI Corporation, President of MISUMI USA

## (4) Department Heads (as of June 1, 2008)

New Position	Name	Current Position
General Manager of MPS Promotion Office, MISUMI Group Inc. Corporate Officer of Suruga Seiki Co., Ltd., General Manager of SPS Promotion Office, Factory Manager of SURUGA HQ	Shinichi Seki	Corporate Officer, 5C Reengineering Department, Factory Manager of SURUGA SEIKI CO., LTD
Assistant to Company President of MISUMI Mold/Tools Company, MISUMI Corporation	Yoshiki Hirano	Assistant to CEO, MISUMI Group Inc.