

MISUMI Group Inc. FY2021 1Q consolidated financial results

**~ Both sales and profits reached record highs of any quarter,
due to the global capital investment demand and recovery of operations ~**

MISUMI Group Inc. announced its consolidated financial results for FY2021 1Q (April 1, 2021- June 30, 2021) today. Major performance indicators are as follows.

(Million yen)	FY2020 1Q	FY2021 1Q	YoY change
Net sales	70,481	90,924	+29.0%
Operating income	4,159	14,367	+245.4%
Net income	3,046	10,599	+247.9%
Earnings per share	10.73 yen	37.31 yen	

< Highlights of FY2021 1Q consolidated financial results >

1. Significant increase of both sales and profits due to the recovery of business condition and the effect of structural reform

- The global economy in the first quarter of FY2021 started to normalize from the influence of the COVID-19 infection. The economy continued to expand steadily in China, as well as economic activities in other regions overseas were on recovery trends, investment demand and operations recovered. In Japan, business conditions improved significantly compared to the same period of last year, a recovery trend was also seen in principal industries, mainly semiconductor-related.
- Even in such an economic environment, MISUMI Group is leveraging its unique business model, which encompasses both manufacturing and distribution businesses, and by advancing the business foundation that supports these businesses globally, we are contributing to the manufacturing industry worldwide by responding to customer's reliable quick delivery needs. Amidst the continued impact of COVID-19, we continued to steadily provide products meeting customers' reliable and quick delivery needs, by fully utilizing the strong business foundations built to date in IT, logistics, and production; as well as leveraging the global network. In addition to strong overseas demand, and recovery of domestic demand, both sales and profits reached record highs of any quarter, during this first quarter in the current fiscal year.

- Consequently, consolidated net sales was ¥90,924 million, an increase of 29.0% year-on-year (23.5% increase on a local currency basis). In terms of profits, operating income was ¥14,367 million (245.4% increase year-on-year) and ordinary income was ¥14,436 million (250.0% increase year-on-year) due to the recovery of sales and the effect of structural reform being worked on since last year as well as the continuation of profit improvement measures this year. Net income attributable to owners of parent was ¥10,599 million (247.9% increase year-on-year).

2. Sales increase in all business segments due to the recovery of capital investments in principal industries and automation demand being in full swing

Segment sales for FY2021 1Q are shown in the table below.

	Net sales (million yen)		YoY change	
	FY2020 1Q	FY2021 1Q	Yen basis	Local Currency basis
FA business	23,755	29,130	+22.6%	+16.8%
Die components business	14,895	18,998	+27.5%	+21.0%
VONA business	31,831	42,795	+34.4%	+29.6%
Total	70,481	90,924	+29.0%	+23.5%

- In the FA business, sales increased by 22.6% due to a full-scale recovery in other regions in addition to the solid performance in China.
- In the Die components business, automobile-related demand showed signs of recovery in each region, and sales increased by 27.5% year-on-year.
- In the VONA business, sales increased by 34.4% year-on-year due to the recovery of capital investment demand and operations in Japan and overseas.

3. Overseas sales reached record highs following on from the last quarterly period (January to March 2021), Japan on a recovery trend

Regional break down of sales for FY 2021 1Q were as follows.

	Net sales (million yen)		YoY change	
	FY2020 1Q	FY2021 1Q	Yen basis	Local currency basis
Japan	35,847	43,005	+20.0%	—
Overseas	34,634	47,919	+38.4%	+27.1%
China	14,449	19,224	+33.1%	+18.2%
Asia	9,590	13,298	+38.7%	+29.2%
United States	5,960	8,193	+37.5%	+34.6%
Europe	3,247	5,260	+62.0%	+46.0%
Other	1,386	1,941	+40.0%	+28.8%

- In Japan, there was a recovery trend centered on semiconductor-related demand, and sales increased by 20.0% year-on-year.
- Sales remained strong in each overseas region, with an increase of 38.4% year-on-year.

4. Revisions to our consolidated earnings forecast for FY2021

- From the forecast announced on May 6, 2021, the consolidated earnings forecast for the fiscal year ending March 31, 2022 will be revised upward as follows, in consideration of the consolidated earnings for the first quarter and current demand trends.

FY2021 (April 1, 2021-March 31, 2022) consolidated earnings forecast

	Net sales	Operating income	Ordinary income	Net income	Earnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous Forecast (A)	340,000	38,000	37,600	27,400	96.50
Revised forecast (B)	354,000	45,500	45,200	33,000	116.14
Difference (B-A)	14,000	7,500	7,600	5,600	—
Ratio of difference (%)	4.1%	19.7%	20.2%	20.4%	—
FY2020 results	310,719	27,199	27,189	17,138	60.36

[Notes regarding forward-looking statements]

The outlook for the fiscal year ending March 31, 2022 and the forward-looking statements in this document have been prepared on the basis of information available at the time of preparation. This includes the domestic and foreign economic climate, changes in foreign exchange rates for various currencies, and other factors that may affect business performance, that have been determined to be reasonable by MISUMI Group Inc. as well as risks and uncertainties. In light of this, please refrain from making investment decisions solely on the basis of this outlook. Actual business performance may differ greatly from this outlook due to various factors that affect MISUMI Group Inc., including economic climate, market trends and exchange rates.

Please refer to our earnings results report for details on 1Q consolidated earnings results for the fiscal year ending March 31, 2022.

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