

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2017 (April 1, 2016 to March 31, 2017)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Basic earnings per share
Full year	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
	253,500	5.6	27,200	5.9	26,600	5.9	17,800	5.3	64.85

(Note) Revision of the latest financial results forecasts: Yes

* Notes:

- (1) Changes in significant consolidated subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None
 - (2) Adoption of special accounting procedures for the preparation of quarterly consolidated financial statements: None
 - (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (Note) For details, please refer to page 5 of the attached document, "2. Notes Regarding Summary Information (Notes) (3) Changes in Accounting Policies, Changes in Accounting Estimates and Retrospective Restatement."

(4) Total number of shares outstanding (common shares)

- 1) Total number of shares outstanding at the end of the period (including treasury stock):

As of September 30, 2016: 274,802,052 shares

As of March 31, 2016: 274,606,752 shares

- 2) Total number of treasury stock at the end of the period:

As of September 30, 2016: 129,038 shares

As of March 31, 2016: 128,812 shares

- 3) Weighted average number of shares outstanding during the period:

Six months ended September 30, 2016: 274,526,930 shares

Six months ended September 30, 2015: 274,165,363 shares

(Note) The Company executed a three-for-one stock split of its common stock effective July 1, 2015. The total number of shares outstanding (common shares) was calculated on the assumption that the stock split was implemented at the beginning of the previous fiscal year.

* Presentation regarding the implementation status of quarterly review procedures

- These quarterly financial results are not subject to the scope of quarterly review procedures under the Financial Instruments and Exchange Act. At the time of disclosure of these quarterly financial results, review procedures for the quarterly consolidated financial statements under the Financial Instruments and Exchange Act have not been completed.

* Explanation on the appropriate use of forecasts and other notes

- The earnings forecasts and other forward-looking statements herein are based on information available to the Company at the time of preparation and certain assumptions deemed to be reasonable, and actual results may differ significantly from the forecasts due to various factors. For the assumptions on the earnings forecasts and notes on their use, please refer to "Explanation of Consolidated Financial Results Forecast and Other Forward-looking statements" on page 4 of the attached document.

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1. Qualitative Information on Quarterly Financial Results

(1) Explanation of Operating Results

In the second quarter of FY2016, the global economy as a whole continued to trend modestly toward recovery. However, some economies were weak, including an economic downturn in emerging economies in Asia, including China, and resource-rich countries. The growing uncertainty of overseas economies such as this was a negative risk factor for Japan, pushing its economy downward. Fluctuations in financial capital markets and other impacts must also be closely monitored.

Amid this economic environment, the MISUMI Group is leveraging its unique business model, encompassing manufacturing and distribution operations. The goal of the group is to contribute to the manufacturing industry worldwide while simultaneously accelerating business expansion by widening its business infrastructure globally and eliminating customer inefficiency. In an effort to address a new wave of manufacturing that positions IT at its core, we improved our competitive strength by continuing to implement Internet strategies. In addition, we strengthened our global sure-and-quick delivery system. As a localization strategy, we are promoting local production-local procurement initiatives, with the goal of providing optimal sourcing. Thanks to these and other initiatives, our consolidated earnings growth was propelled by an increase in sales in the Factory Automation (FA) Business and growth of the VONA Business, offsetting unfavorable impact from forex fluctuations. In the FA Business we posted benefit from a rise in demand in the automotive industry and electronics industry. Meanwhile, in the VONA Business, we recognized benefit from an increase in customer base underpinned by an expansion in the number of manufacturers for which we distribute products.

Reflecting this performance, we posted net sales of ¥121,802 million on a consolidated basis, up ¥5,613 million (4.8%) compared to the previous fiscal period. On the profit front, we recorded operating income of ¥13,295 million, up ¥732 million (5.8%), and ordinary income of ¥13,114 million, up ¥934 million (7.7%). Meanwhile, net income attributable to owners of the parent totaled ¥8,350 million, up ¥269 million (3.3%).

That being said, we downwardly revised our net sales forecast for FY2016, from the forecast we released on May 12, 2016, to factor in the unfavorable impact from forex fluctuations. However, we did not revise our forecasts for operating income, ordinary income, and net income attributable to owners of the parent and continue to forecast another year of all-time high net sales and profits.

• Business performance at our reportable segments

We revised our reportable segments at the start of the fiscal year. For the purpose of year-on-year comparisons, we reclassified our quarterly reportable segment in the previous fiscal year under the new reportable segments. For details see 4. Quarterly Consolidated Financial Statements (4) Notes to Quarterly Consolidated Financial Statements (Segment information).

1) FA Business

In the FA Business, demand is increasing globally for reliable, short delivery times for FA components. In light of this, we are steadily instilling the MISUMI model to actively secure new demand for automation in the automotive and electronics related industries. Reflecting this, we benefited from an expansion in sales in Japan, China, and Europe, despite the unfavorable impact from forex fluctuations. Accordingly, we posted segment sales of ¥40,011 million (up 5.2% from a year earlier). Meanwhile, operating income was ¥6,222 million (down 4.3% from a year earlier), mainly due to unfavorable impact from forex fluctuations.

2) Die Components Business

In the Die Components Business, although sales momentum was brisk in China, other parts of Asia, and Europe, in part reflecting activities to expand sales to the automotive related industry, our major customers, segment sales were ¥32,980 million (down 5.6% from a year earlier), due in part to unfavorable impact from forex fluctuations. Operating income was ¥2,129 million (down 5.1% from a year earlier), partly attributable to unfavorable forex impact and an increase in costs associated with business expansion.

3) VONA Business

The VONA Business is the MISUMI Group's distribution business. Operations consist of the third-party products as well as MISUMI brand products. Our product lineup ranges from components for production equipment to materials for production activities and maintenance, repair and operations (MRO) consumable parts. In the VONA Business, we distribute 16 million products for more than 2,600 manufacturers. Although there was unfavorable impact from forex fluctuations, segment sales totaled ¥48,810 million (up 7.7% from a year earlier), owing to an expansion in sales underpinned by the enhancement of our product lineup, and benefits from aggressive sales expansion tactics. Operating income was ¥5,158 million (down 3.0% from a year earlier), mainly reflecting unfavorable forex impact.

(2) Explanation of Financial Position

1) Assets, liabilities and net assets

Total assets at the end of the second quarter of the fiscal year were ¥187,302 million, down ¥6,884 million compared to the previous fiscal year-end. Main causes of this decrease were as follows: a decrease of ¥1,053 million in current assets due to an increase of ¥2,974 million in cash and deposits, a decrease of ¥1,048 million in notes and accounts receivable - trade, a decrease of ¥1,271 million in raw materials and supplies, a decrease of ¥1,753 million in other current assets, a decrease of ¥3,032 million in property, plant and equipment, a decrease of ¥2,881 million in intangible assets and an increase of ¥83 million in investments and other assets such as investment securities.

Total liabilities were ¥45,284 million, down ¥6,569 million compared to the previous fiscal year-end. Main causes of this decrease were as follows: a decrease of ¥4,987 million in current liabilities due to a decrease of ¥1,593 million in notes and accounts payable - trade, a decrease of ¥808 million in accounts payable - other, a decrease of ¥1,854 million in other current liabilities and a decrease of ¥1,582 million in long-term liabilities.

Net assets were ¥142,017 million, down ¥315 million compared to the previous fiscal year-end. Main causes of this decrease were as follows: an increase of ¥6,258 million in shareholders' equity due to an increase of ¥6,110 million in retained earnings and a decrease of ¥6,604 million in accumulated other comprehensive income including foreign currency translation adjustment. Consequently, the equity ratio increased from 72.8% at the end of the previous fiscal year to 75.3%.

2) Cash flows

Cash and cash equivalents as of September 30, 2016 were ¥46,883 million, up ¥7,679 million compared to the previous fiscal year-end.

The status of cash flows and their underlying factors for the six months ended September 30, 2016 were as follows.

Cash flows from operating activities for the six months ended September 30, 2016 were ¥10,262 million (a net cash inflow of ¥5,791 million for the same period in the previous fiscal year). A break-down of cash flows from operating activities was income before income taxes of ¥13,114 million, depreciation and amortization of ¥2,818 million, amortization of goodwill of ¥836 million, an increase in notes and accounts receivable - trade of ¥1,125 million, an increase in inventories of ¥1,531 million, a decrease in notes and accounts payable - trade of ¥289 million, a decrease in accounts payable - other of ¥130 million, and income taxes paid of ¥4,948 million.

Cash flows from investing activities for the six months ended September 30, 2016 were ¥2,395 million (a net cash outflow of ¥1,431 million for the same period in the previous fiscal year). A break-down of cash flows from investing activities was purchase of fixed assets of ¥3,600 million, payments into time deposits of ¥7,800 million, and refund from time deposits of ¥11,708 million.

Cash flows from financing activities for the six months ended September 30, 2016 were ¥2,088 million (a net cash outflow of ¥1,545 million for the same period in the previous fiscal year). The main content of cash flows from financing activities was cash dividends paid of ¥2,209 million.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking statements

Net sales forecast for the fiscal year ending March 31, 2017 was downwardly revised to factor in the unfavorable impact from forex fluctuation, as follows. The forecasts for operating income, ordinary income, and net income attributable to owners of the parent were unchanged.

[Full-Year Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2017 (April 1, 2016 to March 31, 2017)]

	Net sales (Million yen)	Operating income (Million yen)	Ordinary income (Million yen)	Net income attributable to owners of parent (Million yen)	Basic earnings per share (Yen)
Revised forecasts	253,500	27,200	26,600	17,800	64.85
Previously released forecasts	256,000	27,200	26,600	17,800	64.85

2. Notes Regarding Summary Information (Notes)

(1) Changes in Significant Consolidated Subsidiaries during the Six Months Ended September 30, 2016

None

(2) Adoption of Special Accounting Procedures for the Preparation of Quarterly Consolidated Financial Statements

None

(3) Changes in Accounting Policies, Changes in Accounting Estimates and Retrospective Restatement
(Changes in accounting policies)

(Changes in depreciation method for property, plant and equipment)

Following the revision to the Corporation Tax Act, the Company has applied the “Practical Solution on a Change in Depreciation Method Due to Tax Reform 2016” (Accounting Standards Board of Japan (“ASBJ”) Practical Issues Task Force (“PITF”) No. 32, June 17, 2016) from the first quarter ended June 30, 2016, and changed the depreciation method for facilities attached to buildings and structures acquired on or after April 1, 2016 from the declining balance method to the straight line method.

The impact of this change on the Company’s quarterly consolidated financial statements for the six months ended September 30, 2016 was immaterial.

(4) Additional Information

(Changes in matters concerning fiscal year of consolidated subsidiaries)

To more accurately disclose our consolidated financial results, starting from the first quarter of FY2016, MISUMI (CHINA) PRECISION MACHINERY TRADING CO., LTD and other 27 consolidated subsidiaries, which officially settle their accounts on December 31st of each year, will conduct a provisional book-closing on March 31, in line with our fiscal year, to facilitate our preparation of consolidated financial statements. Accordingly, we prepared our consolidated financial statements for 2Q cumulative (April 1, 2016-September 30, 2016). Note that profits/losses posted in the January 1, 2016-March 31, 2016 quarter have been reflected as a change in retained earnings.

(Implementation Guidance on Recoverability of Deferred Tax Assets)

The Company has applied the “Revised Implementation Guidance on Recoverability of Deferred Tax Assets” (ASBJ Guidance No. 26, March 28, 2016) from the first quarter of this fiscal year.

3. Significant Events Concerning Going Concern Assumption

Not applicable

4. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

(Millions of Yen)

	As of March 31, 2016	As of September 30, 2016
Assets		
Current assets		
Cash and deposits	52,891	55,865
Notes and accounts receivable - trade	49,373	48,324
Merchandise and finished goods	22,706	22,463
Work in process	1,894	2,186
Raw materials and supplies	5,458	4,186
Other	8,727	6,973
Allowance for doubtful accounts	(257)	(259)
Total current assets	140,795	139,741
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	10,611	9,567
Machinery, equipment and vehicles, net	11,057	10,746
Land	3,725	3,692
Other, net	3,786	2,141
Total property, plant and equipment	29,180	26,148
Intangible assets		
Software	6,159	7,141
Goodwill	3,457	1,725
Other	10,097	7,965
Total intangible assets	19,714	16,832
Investments and other assets		
Investment securities	27	26
Other	4,589	4,686
Allowance for doubtful accounts	(122)	(134)
Total investments and other assets	4,495	4,579
Total non-current assets	53,391	47,560
Total assets	194,186	187,302

(Millions of Yen)

	As of March 31, 2016	As of September 30, 2016
Liabilities		
Current liabilities		
Notes and accounts payable - trade	14,414	12,820
Accounts payable - other	5,951	5,142
Income taxes payable	3,847	3,811
Provision for bonuses	2,383	1,874
Provision for directors' bonuses	310	124
Other	4,679	2,824
Total current liabilities	31,585	26,598
Long-term liabilities		
Bonds with subscription rights to shares	11,268	10,112
Liability for retirement benefits	3,992	4,238
Other	5,006	4,335
Total long-term liabilities	20,267	18,685
Total liabilities	51,853	45,284
Net assets		
Shareholders' equity		
Common stock	6,996	7,070
Capital surplus	17,385	17,459
Retained earnings	114,169	120,280
Treasury stock	(76)	(76)
Total shareholders' equity	138,475	144,733
Accumulated other comprehensive income		
Unrealized gain (loss) on available-for-sale securities	(6)	(6)
Foreign currency translation adjustments	3,065	(3,543)
Defined retirement benefit plans	(72)	(66)
Total accumulated other comprehensive income	2,986	(3,617)
Stock acquisition rights	342	434
Non-controlling interests	527	467
Total net assets	142,333	142,017
Total liabilities and net assets	194,186	187,302

(2) Quarterly Consolidated Statement of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

For the Six Months Ended September 30, 2016 and 2015

(Millions of Yen)

	For the six months ended September 30, 2015	For the six months ended September 30, 2016
Net sales	116,188	121,802
Cost of sales	66,878	71,469
Gross profit	49,310	50,332
Selling, general and administrative expenses	36,747	37,036
Operating income	12,563	13,295
Non-operating income		
Interest income	146	91
Subsidy income	–	49
Miscellaneous income	113	127
Total non-operating income	259	268
Non-operating expenses		
Sales discounts	33	35
Foreign exchange losses	578	380
Miscellaneous loss	32	34
Total non-operating expenses	643	450
Ordinary income	12,179	13,114
Extraordinary income		
Gain on reversal of foreign currency translation adjustment resulting from liquidation of foreign subsidiary	109	–
Total extraordinary income	109	–
Extraordinary losses		
Loss on business restructuring	225	–
Total extraordinary losses	225	–
Income before income taxes	12,063	13,114
Income taxes	3,959	4,734
Net Income	8,103	8,379
Net Income attributable to non-controlling interests	22	28
Net Income attributable to owners of parent	8,081	8,350

Quarterly Consolidated Statement of Comprehensive Income

For the Six Months Ended September 30, 2016 and 2015

(Millions of Yen)

	For the six months ended September 30, 2015	For the six months ended September 30, 2016
Net income	8,103	8,379
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	(9)	(0)
Foreign currency translation adjustments	(1,359)	(6,618)
Defined retirement benefit plans	6	5
Share of other comprehensive income (loss) in associates	1	(17)
Total other comprehensive income	(1,361)	(6,631)
Comprehensive income	6,742	1,748
Comprehensive income attributable to		
Owners of parent	6,718	1,746
Non-controlling interests	23	1

(3) Quarterly Consolidated Statement of Cash Flows

(Millions of Yen)

	For the six months ended September 30, 2015	For the six months ended September 30, 2016
Cash flows from operating activities		
Income before income taxes	12,063	13,114
Depreciation and amortization	3,007	2,818
Amortization of goodwill	942	836
Increase (decrease) in liability for retirement benefits	226	281
Increase (decrease) in provision for bonuses	277	(500)
Increase (decrease) in provision for directors' bonuses	(164)	(185)
Increase (decrease) in allowance for doubtful accounts	129	20
Interest and dividend income	(146)	(91)
Interest expenses	1	0
Share-based compensation expenses	46	52
Foreign exchange losses (gains)	(145)	243
Equity in earnings of affiliates	(20)	(29)
Gain on reversal of foreign currency translation adjustments resulting from liquidation of foreign subsidiary	(109)	–
Loss on business restructuring	225	–
(Increase) decrease in notes and accounts receivable - trade	(1,845)	(1,125)
(Increase) decrease in inventories	(1,898)	(1,531)
(Increase) decrease in consumption taxes refund Receivable	(5)	220
Increase (decrease) in notes and accounts payable - trade	(193)	(289)
Increase (decrease) in accounts payable - other	(1,035)	(130)
(Increase) decrease in other assets	(141)	(34)
Increase (decrease) in other liabilities	(531)	692
Subtotal	10,681	14,362
Interest and dividend income received	157	134
Interest expenses paid	(1)	(0)
Income taxes refund	778	715
Income taxes paid	(5,825)	(4,948)
Net cash provided by operating activities	5,791	10,262

(Millions of Yen)

	For the six months ended September 30, 2015	For the six months ended September 30, 2016
Cash flows from investing activities		
Proceeds from sales and redemption of marketable securities	600	–
Purchase of fixed assets	(4,577)	(3,600)
Proceeds from sales of fixed assets	411	1
Payments into time deposits	(10,399)	(7,800)
Refund from time deposits	12,822	11,708
Payments for lease and guarantee deposits	(132)	(380)
Proceeds from collection of lease and guarantee deposits	167	264
Other, net	(323)	2,203
Net cash provided by (used in) investing activities	(1,431)	2,395
Cash flows from financing activities		
Decrease (increase) in short-term bank loans, net	(23)	–
Proceeds from issuance of stock	149	121
Purchase of treasury stock	(3)	(0)
Proceeds from disposal of treasury stock	0	–
Repayments of long-term loans payable	(5)	–
Dividends paid	(1,663)	(2,209)
Net cash used in (provided by) financing activities	(1,545)	(2,088)
Effect of exchange rate change on cash and cash equivalents	(291)	(2,108)
Net increase (decrease) in cash and cash equivalents	2,523	8,460
Cash and cash equivalents at beginning of period	37,267	39,204
Net decrease in cash and cash equivalents resulting from change in fiscal period of consolidated subsidiaries	–	(781)
Cash and cash equivalents at end of period	39,790	46,883

(4) Notes to the Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable

(Notes on significant changes in shareholders' equity)

Not applicable

(Segment information)**<Segment information>**

For the six months ended September 30, 2015 (from April 1, 2015 to September 30, 2015)

1. Net sales and Segment income by reportable segment

(Millions of yen)

	Reportable Segments				Adjustments	Consolidated
	FA Business	Die Components Business	VONA Business	Total		
Net sales						
Sales to customers	38,038	34,953	45,301	118,293	(2,105)	116,188
Intersegments sales	—	—	—	—	—	—
Total	38,038	34,953	45,301	118,293	(2,105)	116,188
Segment income	6,504	2,243	5,320	14,069	(1,505)	12,563

Segment income before amortization of goodwill*	6,504	3,507	5,320	15,332	(1,505)	13,826
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*(Note)

Amortization of goodwill and other intangible assets related to the acquisition of Dayton Lamina Corporation was added back to Segment income.

2. Differences between the total amount of reportable segments and the amounts in quarterly consolidated statement of income, and major breakdown of such differences (reconciliation)

(Millions of yen)

Net sales	Amount
Total of reportable segment	118,293
Adjustments due to the different closing date of consolidated subsidiaries	(2,491)
Other	386
Net sales in quarterly consolidated statement of income	116,188

(Millions of yen)

Income	Amount
Total of reportable segment	14,069
Adjustments due to the different closing date of consolidated subsidiaries	(1,385)
Other	(120)
Operating income in quarterly consolidated statement of income	12,563

For the six months ended September 30, 2016 (from April 1, 2016 to September 30, 2016)

1. Net sales and Segment income by reportable segment

(Millions of yen)

	Reportable Segments				Adjustments	Consolidated
	FA Business	Die Components Business	VONA Business	Total		
Net sales						
Sales to customers	40,011	32,980	48,810	121,802	—	121,802
Internal sales to other segments	—	—	—	—	—	—
Total	40,011	32,980	48,810	121,802	—	121,802
Segment income	6,222	2,129	5,158	13,511	(215)	13,295
Segment income before amortization of goodwill*	6,222	3,250	5,158	14,632	(215)	14,416

*(Note)

Amortization of goodwill and other intangible assets related to the acquisition of Dayton Lamina Corporation was added back to Segment income.

2. Differences between the total amount of reportable segments and the amounts in quarterly consolidated statement of income, and major breakdown of such differences (reconciliation)

(Millions of yen)

Net sales	Amount
Total of reportable segment	121,802
Adjustments	—
Net sales in quarterly consolidated statement of income	121,802

(Millions of yen)

Income	Amount
Total of reportable segment	13,511
Adjustments	(215)
Operating income in quarterly consolidated statement of income	13,295

3. Matters concerning changes in reportable segments

Following the changes in the Group's organizational management structure, a portion of "FA Business" was classified to "VONA Business" from the first quarter ended June 30, 2016.

Net sales and segment income by reportable segments for the six months ended September 30, 2015 have been re-categorized under the new classification.

(Supplementary information)

For the six months ended September 30, 2015 (from April 1, 2015 to September 30, 2015)

1. Information by region

(1) Net sales

(Millions of yen)

Japan	China	Asia	America	Europe	Others	Total
61,110	18,118	14,743	13,895	5,948	2,371	116,188

(Note) Net sales represent the net sales of the Group in Japan and other countries or regions.

(2) Property, plant and equipment

(Millions of yen)

Japan	China	Vietnam	America	Others	Total
10,216	8,473	5,556	2,796	1,562	28,605

2. Information on goodwill by reportable segments

(Millions of yen)

	Die Components Business
Amortization for the six months ended September 30, 2015	942
Balance as of September 30, 2015	4,468

For the six months ended September 30, 2016 (from April 1, 2016 to September 30, 2016)

1. Information by region

(1) Net sales

(Millions of yen)

Japan	China	Asia	America	Europe	Others	Total
66,782	20,427	14,253	12,237	6,101	1,998	121,802

(Note) Net sales represent the net sales of the Group in Japan and other countries or regions.

(2) Property, plant and equipment

(Millions of yen)

Japan	China	Vietnam	America	Others	Total
10,075	6,878	5,248	2,737	1,208	26,148

2. Information on goodwill by reportable segment

(Millions of yen)

	Die Components Business
Amortization for the six months ended September 30, 2016	836
Balance as of September 30, 2016	1,725